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东风商用车, 积聚中国卡车制造精华, 弘扬民族品牌,

45年的风雨征程,创造中国卡车一个又一个奇迹,

三次屹立潮头,艰难创业;

三次辉煌业绩,永载史册。

Dongfeng commercial vehicles, deflower from truck manufacture in China and highlights national brand.

45-year struggling journey creates the miracles of Chinese truck one after another.

For three times we stand ahead of the industry experiencing hardships of undertaking.

Three glorious achievements are written into the annals of history.



# 东风商用车简介

## BRIEF INTRODUCTION OF DONGFENG COMMERCIAL VEHICLE CO., LTD



东风发展的基础是商用车,商用车事业在东风45年的历史上创造了无数辉煌,与此同时,东风商用车营销也成为了东风事业重要的发展力量,充分体现着东风的核心竞争力。

世界给中国以历史的机遇,未来给东风以发展的希望。东风国际化战略布局的完成,为商用车事业的发展创造了良好外部环境。以D310、DCI11为代表的战略新品将全面提升东风商用车产品的技术档次,在重型商用车领域实现强力突破。在机遇与挑战中,我们的目标就是实现东风商用车"中国第一,世界前三",并以此做强做大我们赖以生存的事业。

面对新的市场挑战,我们将继续以"挑战、创新、伙伴、价值"为营销工作核心,"创新营销方式、规范业务流程、开展品牌营销、培养忠诚客户"为营销工作主题,继续坚持和贯彻透明、务实、公平、诚信、双赢的商务政策,同时,在向市场提供具有较强竞争力新产品的基础上,通过营销八项措施的全面实施,实现客户满意最大化,力促东风商用车营销事业再上新台阶。

一支卓越的营销团队能够抵御住任何的市场挑战, 我们将与全世界营销服务成员携手共进, 用新政策、新理念、新举措来打拼东风商用车营销事业, 服务东风用户、服务全社会, 续写东风商用车新的辉煌。

Commercial Vehicle has been creating endless glory since it is the base of Dongfeng development, while marketing also plays an important role in the development of Dongfeng and reflects the core competitiveness of the company.

World offers China historic chances and future brings Dongfeng developmental hopes. Accomplishment of internationally strategic layout created excellent external environment for the development of Dongfeng commercial vehicles. New strategic products represented by D310 and DCI11 are going to fully upgrade the technical level of Dongfeng commercial vehicles and break through in the field of heavy commercial vehicles. Facing chances and challenges and bearing the target of "No. 1 in China, Top 3 in the world ", we are now on the way of achieving powerful and splendid undertakings.

In front of new market challenges, we continue to hold "Challenge, Creativeness, Partnership, Value" as our marketing core and "Create marketing modes, standardize business process, carry out brand marketing, develop loyal customers" as our sales theme. What's more, transparent, pragmatic, equal, faithful and win—win business policy is persisted and put into practice while maximizing clients' satisfaction and urging marketing undertaking of Dongfeng commercial vehicles to go a step further through complete conduct of eight sales policy on the base of offering competitive new products.

We, as an excellent marketing team can withstand any market challenges. We are ready to march ahead hand in hand with those marketing and service staffs all over the world and struggle for the business of Dongfeng commercial vehicles by new policy, new ideas and new methods. Serving Dongfeng customers and the whole society, we are continuing the brilliance of Dongfeng commercial vehicles!

中国的东风 世界的东风 CHINESE DONGFENG INTERNATIONAL DONGFENG



ZHENGZHOU DONGFENG MID SOUT ENTERPRISE CO.LT

# 东风品牌发展历程 HISTORY OF DONGFENG BRAND

## 开拓进取赢得百万用户钟爱

- 1997年4月 "东风" 商标被国家工商局认定为中国汽车行业的首个驰名商标。
- 2003-2004年连续两年,OICA(世界汽车制造商协会)及VDA(德国汽车工业协会)的报告显示,东风中重型商用车产销量排名世界第二。
- 2003年在首届中国市场产品质量用户满意度调查中,荣获"中国载重卡车市场用户满意、品质、信誉第一品牌"。
- 2003-2005年连续三年被全国工商联会评为"全国名优产品售后服务十佳企业"。
- 2004-2005年中国汽车市场调查活动中,被评为 "2004-2005年度知名度高、美普度好、质量过硬的中型载货汽车"。
- 2004年《中国汽车界》杂志举办的"华夏十二车"评选活动中,荣获"商用车特别贡献 奖"。
- 2005年获选"中国质量3·15投诉维权金牌服务会员单位"。
- 2005年11月在《經濟日報》舉辦的"2005年度中國自主創新·品牌"高峰論壇上,成爲 "中國制造行業内最具成長力的自主品牌企業"。
- 2005年11月被多个国际性组织评为"2005年度世界著名品牌500强"之一。
- 2005年在人民日报、新华社、搜狐、新浪等全国60家权威行业协会、10余家权威媒体共同发起的首届中国市场产品质量用户满意度调查中,东风商用车荣获"中国载重卡车市场用户满意、品质、信誉第一品牌"。
- 2006年6月在"首届中国媒体汽运会"上、上百款车型同台竞技、东风天龙重卡被评为 "首届中国媒体汽运会"力量赛冠军。
- 2006年8月在第四届中国市场用户满意品牌高峰论坛年会上,东风商用车公司的中重卡车获得"中国卡车市场用户满意度第一品牌"称号,东风阳光服务获得"中国汽车行业用户服务满意度第一品牌"称号。
- 2006年10月"首届中国国际卡车节油大赛"颁奖典礼,参赛的3辆东风重卡分别囊括相应组别的"最省油奖"和"跑得快奖",同时东风天龙获得本次比赛的唯一一个整车品牌"省油成就奖",东风天龙装载的东风dCi11发动机获得"最省油发动机奖"。东风天龙共获8个奖项。
- 2006年11月"2006车坛奥斯卡"各奖项在北京揭晓。东风天龙力克群雄摘桂"年度国内重卡"奖项。
- 2006年12月中国汽车自主创新成果评选活动在京揭晓,东风商用车公司的EQ1141型载 货车获得原始创新奖、东风天龙获得集成创新奖。
- 2006年12月东风商用车荣膺"全国名优产品售后服务全国十佳单位"这一美誉称号以来,继2003年第一届评比之后再次获此殊荣。
- 2007年9月东风载货汽车又被国家质检总局授予载货汽车类首批"中国名牌产品"。
- 2007年12月,2007年中国物流商用车用户满意度调查结果发布会暨年度用户最满意物流 商用车表彰大会上,东风商用车公司荣获"最佳服务满意度厂商"荣誉称号,东风天龙 重卡获得"最佳集装箱运输用车"奖项。









东风商用车的开拓创新史,也是东风品牌的辉煌荣誉史,不断激励着东风人奋进向前。43年来,东风卡车累计销售已突破400万辆,推动了中国汽车工业的腾飞。中国卡车市场用户满意第一品牌、中国汽车行业最具影响力品牌、中国汽车行业用户服务满意第一品牌……,在这一个个光辉荣誉面前,佐证的是东风永争第一的信念。

Ground-breaking journey of Dongfeng commercial vehicles, also as splendid and glorious history of Dongfeng Brand, encourages Dongfeng staffs to advance bravely. Dongfeng trucks drove Chinese vehicle industry in 43 years with accumulated sales volume of 4 million. "Top Brand of Customer Satisfaction in Chinese Truck Market", "The Most Influential Brand of Chinese Vehicle Industry, "Top Brand of Customer Satisfaction in Chinese Vehicle Industry.....all of these honors just show Dongfeng's idea of struggling for A1 ranking.

# KEEP FORGING AHEAD TO GAIN AFFECTION OF MILLIONS OF CLIENTS

Dongfeng brand was set as the first well-known trade mark in the Chinese vehicle industry by SAIC in April, 1997.

Reports of OICA and VDA show that the sales volume of Dongfeng heavy commercial vehicle ranked second globally in two successive years, 2003 and 2004.

Awarded "No. 1 Brand of Customers' Satisfaction, Quality and Credit in the Market of Chinese Cargo Vehicles" in the First Customer Satisfaction Survey for Product Quality in Chinese Market.

Awarded "Top 10 After Services of National Well-known Products" by ACFIC in three successive years, 2003,2004 and 2005.

Cited as "The Commonly Known, Brand-favorite and Quality Medium-duty Truck in 2004 and 2005" in the market survey of Chinese vehicles.

Awarded "Special Contribution Award" in selection of "Chinese Twelve Vehicles" held by magazine Chinese Automobile in 2004.

Selected as "Gold Service Member of Chinese Quality 3.15 Complaint and Right-safeguarding" in 2005.

Selected as "Top Growing Proprietary Brand Enterprise in the Chinese Manufacturing Industry " on the summit of "2005 Chinese Independent Innovation-brand" held by Economic Daily in November, 2005.

Selected as one of "Top 500 World-renowned Brands in 2005" by numbers of international organizations in November, 2005.

Dongfeng commercial vehicles was awarded "No. 1 Brand of Customers' Satisfaction, Quality and Credit in the Market of Chinese Cargo Vehicles" in the first customer satisfaction survey for product quality in Chinese market held by 60 authoritative guilds and more than 10 authoritative medias including People's Daily, Xinhua News Agency, Sohu, Sina etc. in 2005.

Dongfeng Kinland heavy truck was awarded champion of power match in "First China Media Vehicle Games" in June, 2006.

Dongfeng medium and heavy duty truck was awarded "Top Brand of Customer Satisfaction in Chinese Truck Market" and Dongfeng sunshine service was awarded "Top Brand of Customer Satisfaction in Chinese Vehicle Industry" on the 4th annual meeting of Chinese customers' satisfied brand executive forum.

On the award ceremony of "Chinese First International Fuel-efficient Truck Game", three participant Dongfeng heavy trucks were respectively awarded "The Most Fuel-efficiency" and "Fast Speed" while Dongfeng Kinland was awarded the only entire-vehicle brand "Achievement Award of Fuel-efficiency" and Dongfeng engine dCi11 installed on Dongfeng Kinland was awarded "The Most Fuel-efficient Engine". Dongfeng Kinland achieved eight awards totally.

Dongfeng Kinland achieved "Domestic Heavy Truck of the Year" from "2006 Oscar of Vehicles" held in Beijing in November, 2006.

EQ1141 truck was awarded Origin Innovation Award and Dongfeng Kinland was awarded Integrated Innovation Award from Selection of Chinese Vehicle Independent Innovation Outcomes in Beijing in December, 2006.

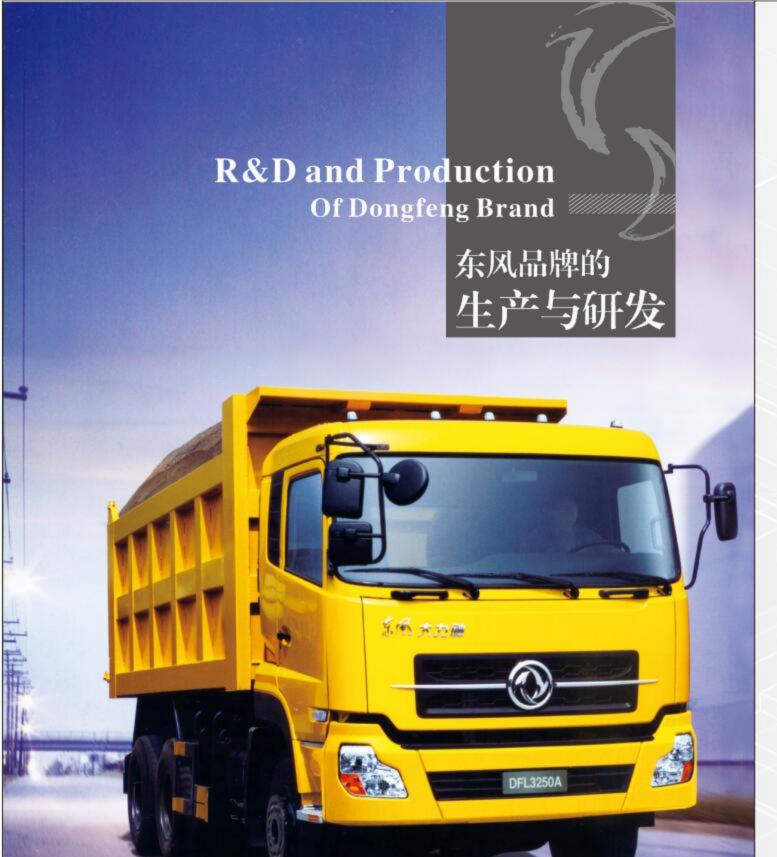
Dongfeng commercial vehicles awarded "Top 10 After Services of National Well-known Products" again in December, 2006.

Dongfeng cargo vehicle awarded first "Chinese Brand Name Product" in the field of cargo vehicles by AOSIO in September, 2007.

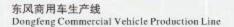
Dongfeng Commercial Vehicle Company awarded "Best Firm of Service Satisfaction" and Dongfeng Kinland heavy truck awarded "Best Container Vehicle" on news conference of 2007 Chinese logistic commercial vehicles satisfaction survey and commending conference of satisfied logistic commercial vehicles in December, 2007.

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ZHENGZHOU DONGFENG MID SOUTH









东风轻型车生产线 Dongfeng Light Vehicle Production Line



东风商用车大型停车场一角 Parking Area of Dongfeng Commercial Vehicle

# 具有国际水准的现代化生产线 International Standard and Modernized Production Line

迄今为止, 东风已投资拥有国内最具国际水准的现代化生产线和高科研基地, 将东风建设成自主、开放、可持续发展, 并具有国际竞争力的汽车集团。东风卡车产品系列是在不断自主研发创新的基础上, 通过引进、吸收、消化国际先进生产技术, 搭起了一个现代化、规模化、工业化的国内领先生产工艺平台和符合国际标准质量保证体系, 努力确保东风卡车品质达到国际先进水平。

So far, Dongfeng has invested a world class modernized production line and a hi- tech R&D base, making Dongfeng an independent, open, sustainable developing and internationally competitive Group. Focusing on independent research and development and by bringing, absorbing and digesting world edged production technology, Dongfeng has formed a modernized, large—scale and industrialized production base which complies with the international standard quality security system and guarantees Dongfeng trucks of international quality.



先进的发动机制造工艺 Advanced Engine Production Technology

## 东风品牌的生产与研发 R&D AND PRODUCTION OF

DONGFENG BRAND











## 参与国际竞争的商用车开发技术

Development Technology of Internationally Competitive Commercial Vehicle

#### 领先的模拟仿真设计

通过先进的仿真计算技术,可以最大程度地模拟车辆实际运行环境,在虚拟环境下直接得出各档不同车速下的加速度、 爬坡能力、油耗等,便于从各种设计方案中选择最优化的方案。

仿真系统参数国内同行业领先,应用虚拟样机技术,建立真正意义上的的完整的数字化样机,进行零部件及整车性能虚拟试验,以替代物理试验,随时验证设计目的,随时修改设计参数,从根本上缩短产品开发周期,降低开发成本。

#### 精确的底盘模块化设计

全系车型采用模块化设计,并通过模型设计和仿真分析等辅助开发手段来保证整车设计的效率及精确度。整车DMU (电子装配)的采用,使得设计问题在产品开发的过程中被提早的发现并修正,较大节省了样车试制时间并保证了样车 装配的准确性。

#### 国际标准的整车振动台架试验

符合国际标准的先进产品研发工艺检测设备和检测流程,东风模拟车型实际使用路况,进行MTS道路模拟试验台架、 MTS零部件耐久性试验台架、MTS三轴向模拟试验台架等多环节测试,通过整车振动台架试验时,平板下的几十只传感 器及计算机控制系统测量汽车制动时的各项制动性能、悬架性能、钢板弹簧刚度(大车)等指标,确保研发新品各项品质指标。

# DEVELOPMENT TECHNOLOGY OF INTERNATIONALLY COMPETITIVE COMMERCIAL VEHICLE

#### Leading Design of Analogue Simulation

Through advanced simulation calculating technology, it can perfectly simulate the actual operating environment of the vehicle and directly obtain the acceleration, gradeability and fuel consumption, etc. at different speed, making it easy to select the best scheme from various designs.

The specifications of the simulation system take a lead in the domestic line. Using the analogue sample vehicle technology, establishing a real complete digital sample and conducting virtual experiments of the components and complete vehicles to replace physical experiments can verify the designing purpose and modify the specifications at any time, to shorten product development cycle and brings down development costs.

#### Precise Analogue Design of the Chassis

The entire model series employs a modularization design and guarantees the efficiency and precision of the vehicle through analogue design and simulating analysis. The adoption of the DMU(electronic equipment) makes the designing problems in the process be discovered and modified at an earlier time, which can greatly save the trial-production time of the sample vehicle and assures the sample be precisely assembled.

#### Internationally Standard Vibrationg Test-bed of the Complete Vehicle

With advanced testing equipment and process of R&D which meets the requirements of international standard, Dongfeng simulates the actual operating road to carry out MTS road simulation test-bed, MTS component durability test-bed, MTS three-axial simulation test-bed and other tests. Through the whole vibrating test-bed experiment, the dozens sensors under the panel and the computer control system measures the braking performance, suspension performance, steel plate spring stiffness (carts) and other index of the braking to ensure various quality index of new products.



ZHENGZROU DONGPENG MID SOUTH ENTERPRISE CO-LTD



### 东风商用车公司与多家知名品牌签订技术合作协议

Dongfeng Commercial Vehicle Co. Ltd. signs cooperation agreements with various international famous brands

几十年来,东风公司已经形成了具有相当实力的技术队伍和研发能力,但我们必须正视现实,我们的研发能力与国际水平相比,存在较大的差距,因此,公司突破完全自主开发的传统观念和工作模式,采取开放的姿态,充分利用国际资源平台,走联合开发之路。东风商用车公司为了让技术上更进一步,先后与日本日产、法国雷诺、ZF变速箱、法士特、韩国现代起亚、法国PSA以及美国康明斯、伟世通等国际汽车巨头合作,进行产品的战略性开发。

For decades, Dongfeng has formed a very strong technical team and R & D capability. However, we must face the fact that there is a big gap between our R&D capabilities and the international level. So the company entirely breakthrough the traditional concepts and working modes of autonomous development, using an open stance, making full use of international resources platform to take the road of joint–development. In order to further develop the technology, Dongfeng Commercial Vehicle Company has cooperated with Japan's Nissan, Renault, ZF gearbox, France Fusite, Hyundai Kia, PSA in France and the Cummins, Fast of the United States and other international auto giants to carry out the strategic developments of the products.



东风公司与康明斯公司签署技术战略合作协议 Dongfeng signs strategic cooperation agreement with Cummin USA



东风公司与雷诺发动机公司签署技术战略合作协议 Dongfeng signs strategic cooperation agreement with Renault France



东风公司与日产类签约 Dongfong signs strategic cooperation agreement with Nissan Diesel, Japan



东风公司与美国德纳车桥签约仪式 Dongfeng signs strategic cooperation agreement with American DANA



东风公司与法士特公司签署技术战略合作协议 Dongfeng strategic cooperation sorrement with Feet USA



东风公司与ZF变速箱公司签署技术战路合作协议
Dongfeng signs strategic cooperation

## 全面的性能验证

仿真虚拟试验,通过仿真分析软件的使用,对设计初期整车的性能及可靠性参数进行考量和设定。

合架疲劳试验: 充分的零部件台架试验, 在最高强度下对零部件的强度和可靠性进行了考验。

试车场综合道路试验:通过在不同路面上的道路试验,找出产品设计中存在的缺陷,提高整车的可靠性。

300万公里用户使用性试验,国内典型环境试验,寒区、干热地区、湿热地区、高原地区等实际使用工况的用户使用试验,更全面地对整车可靠性进行了验证。

#### Overall Performance Verification

Virtual simulation test: using simulation analysis software to measure and set the performance and reliability specifications of the complete vehicle at the initial design stage.

Fatigue test rig: full test of the components in terms of the intensity and reliability under extreme stress.

Comprehensive road test at test-field: through test on different road surfaces to identify product designing flaws and improve the reliability of the vehicle.

Three-million-kilometer users' operation test, typical domestic environmental testing, actual users' operation test in cold regions, dry and hot areas, hot and humid areas, highland areas, to verify the reliability of the vehicle even comprehensively.







汽车试验基地 Auto Test Base

#### 亚洲最大汽车试验基地,确保百分百高品质产品

为每一位东风商用车客户提供合格满意的产品,让每一位客户因享有东风卡车而带来丰厚利润是东风的职责和使命。东风投资 建有亚洲最大的汽车试验基地,占地面积达167公顷,该试车基地应用英国技术,成为考验东风卡车品质的重要关卡。东风的 每一款商用车在上市之前都必须在这里经过严苛的试验检测,决不让不合格产品进入市场。正是多年的严谨态度始终赢得了无 数客户的赞誉口碑。

#### Asia's Largest Automotive Test Site Ensures 100% High-quality Products

It's Dongfeng Commercial Vehicle's duty and mission to provide customers with qualified and satisfying products so as to bring huge benefits for every customer who enjoys Dongfeng trucks. Dongfeng has invested and set up the largest auto testing site in Asia, covering an area of 167 hectares. The application of UK technology serves as the most important checkpoint of the quality of Dongfeng trucks. Before being put into the market, each model of Dongfeng commercial vehicle must experience a stringent test to prevent any unqualified product from entering the market. It is many years rigorous attitude that win the reputation of countless customers' praise.



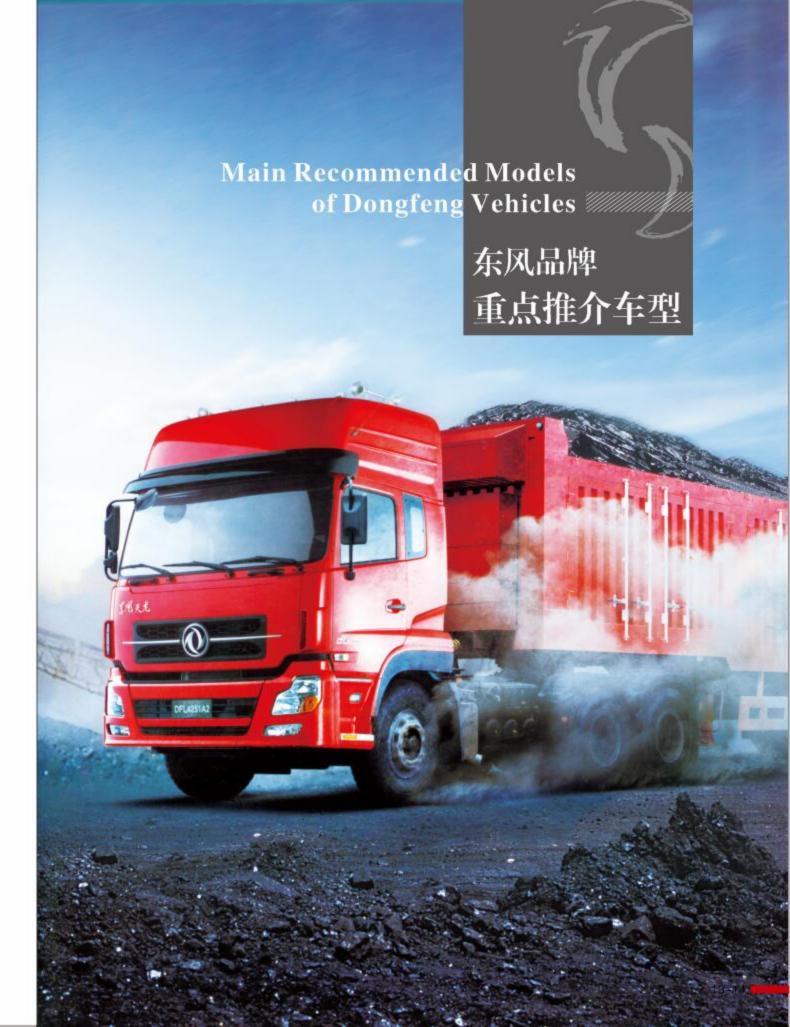
综合道路试验 Comprehensive Road Test



涉水试验 Wading Test



鹅卵石路试验 Cobbly Road Test



# 自卸车系列重点车型

# Key Models of Dump Truck Series

经过四十多年的发展,东风已具备全球领先的精湛造车工艺和先进的造车理念,通过学习、吸收、引进国内外先进卡车制造技术和经验,自主研发出一代又一代、一款又一款适应工程建设需求的成熟自卸车型,东风自卸车是一款实用性高的车型,该车适用于各种不同领域,成为重多企事业及工程单位的"功臣车",该车共有煤炭运输车、重载工程运输车、剥岩类运输车、基坑类运输车、城市运渣车等多款车型,为东风自卸车拥有者创造财富。

Through over Four decades' development, Dongfeng has possessed exquisite technology and advanced concept of vehicle manufacturing. Due to good practicability, Dongfeng dump truck series are applicable to various fields and serve as "Meritorious Vehicle" of thousands of enterprises, government institutions and contractors. The series mainly include coal transport vehicle, heavy—load engineering transport vehicle, ock transport vehicle, ditch transport vehicle, urban dregs transport vehicle, etc.

品 类	驱动型式	式 发动机 Engine		轴距(mm)	箱长(m)	变速箱	中后桥	对应重点车型
Models	Driving Mode	品牌 Brand	型号 Model	Wheel Base	Carriage Length	Gearbox	Middle and Rear Axle	Key Models
		玉柴 Yuchai	YC6M280-20	4600+1350	6.8-7.2	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3250A6
339	6×4	玉柴 Yuchai	YC6M320-20	4600+1350	6.8-7.2	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3250A6
煤炭运输车	0.4	玉柴 Yuchai	YC6M280-20	5350+1350	8.4-8.6	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3250A7
Coal transport		玉柴 Yuchai	YC6M320-20	5350+1350	8.4-8.6	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3250A8
vehicle		玉柴 Yuchai	YC6M320-20	1850+4600+1350	8.4-8.6	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3310A2
	B×4	玉柴 Yuchai	YC6M320-20	1850+4600+1350	9.4-9.6	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3310A2
		玉柴 Yuchai	YC6M375-20	1850+4600+1350	9.4-9.6	12JS180T	13吨轮边减速 13 Ton Hub Reduction	DFL3310A2
		康明斯 CUMMINS	L300 20	4250+1350	5.8-6.2	DF9S1600	13吨轮边减速 13 Ton Hub Reduction	DFL3311A
	6×4	玉柴 Yuchai	YC6M280-20	4250+1350	5.8-6.2	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3250A2
		玉柴 Yuchai	YC6M280-20	4250+1350	5.8-6.2	RT-11509G	13吨单级减速 13 Ton Single Stage Reduction	DFL3250A2
重载工程		康明斯 CUMMINS	L340 20	1950+4250+1350	7.8-8	DF9S1600	13吨轮边减速 13 Ton Hub Reduction	DFL3310A2
运输车		玉柴 Yuchai	YC6M320-20	1950+4250+1350	7.8-8	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3310A1
Heavy-load		玉柴 Yuchai	YC6M320-20	1950+4250+1350	7,8-8	RT-11509G	13吨单级减速 13 Ton Single Stage Reduction	DFL3310A1
Engineering	8×4	玉柴 Yuchai	YC6M320-20	1950+3600+1350	7.4-7.6	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3310A
transport	0 × 4	玉柴 Yuchai	YC6M320-20	1950+3600+1350	7.4-7.6	RT-11509G	13吨单级减速 13 Ton Single Stage Reduction	DFL3310A
vehicle		玉柴 Yuchai	YC6M320-20	1950+3300+1350	7-7.2	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3310A
		玉柴 Yuchai	YC6M320-20	1950+3300+1350	7-7.2	RT-11509G	13吨单级减速 13 Ton Single Stage Reduction	DFL3310A
		玉柴 Yuchai	YC6M320-20	1950+3100+1350	6.6-6.8	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3310A6
		玉柴 Yuchai	YC6M320-20	1950+3100+1350	6.6-6.8	RT-11509G	13吨单级减速 13 Ton Single Stage Reduction	DFL3310A6
剥岩类运输车	01	玉柴 Yuchai	YC6M280-20	3900+1350	5.4-5.8	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3250A2
ock transport vehicle	6×4	康明斯 CUMMINS	L300 20	3800+1350	5.4-5.8	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3251A
基坑类运输车 itch transport vehicle	6×4	玉柴 Yuchai	YC6M280-20	3200+1350	4.8-5	RT-11509G	13吨轮边减速 13 Ton Hub Reduction	DFL3251A2
城市运渣车	6×4	康明斯 CUMMINS	C260 20	3500+1350	5-5.4	DF8S1200	13吨单级减速 13 Ton Single Stage Reduction	DFL3250A
Urban Dregs	0.000	康明斯 CUMMINS	C260 20	3900+1350	5.4-6	DF8S1200	13吨单级减速 13 Ton Single Stage Reduction	DFL3250A
ransport vehicle		康明斯 CUMMINS	C260 20	4350+1350	6.6-7	DF8S1200	13吨单级减速 13 Ton Single Stage Reduction	DFL1250A





# 自卸车系列重点车型

Key Models of Dump Truck Series

## DFL3251A 重载工程运输车

DFL3251A Heavy-load Engineering Transport Vehicle

2008年上市的6×4系列东风大力神重型工程运输车DFL3251A是专门针对重型运输市场而开发的车型,该车型主要用于铁矿石、砂石料等短途倒运,适合改装5.8-6.2米的后翻自卸车;该车型采用东风L系列发动机,排量8.9升,每缸4气门,充气效率高,燃烧充分,经济省油;采用东风13吨轮边减速中后桥,离地间隙高,通过性好,承载能力强,适应各种恶劣道路条件。

The Kingrum heavy engineering transport vehicle, launched in 2008, is especially developed for the heavy transportation market. This model is mainly used in the short-distance transport of iron ore and sandstone materials. It is suitable for the rear dump truck with 5.8–6.2 meter carriage. It is equipped with Dongfeng L series engine with 8.9 litre displacement and four valves per cylinder, featured by high charging efficiency, full combustion and fuel efficiency. Dongfeng made 13 ton middle and rear axles with hub reduction are installed, which gives the vehicle big ground clearance, excellent trafficability, strong carrying capacity and adaptability to various vile roads.

#### 主要技术参数

#### Main Technical Specifications

驾驶室 Cab	D310平头标准顶标配驾驶室 D310 Standard Forward Control Cab	
轴距(mm) Wheel Base	4250+1350	
发动机 Engine	L300 20	200
变速箱 Gearbox	DF9S1600	12.33
离合器 Clutch	Φ430mm膜片弹簧离合器 Φ430mm Diaphragm Dpring Clutch	2302
前桥 Front Axle	7吨前桥 7ton Front Axle	17.55
中后桥	13吨轮边减速中后桥 13ton Wheel Side Deceleration	
Middle and Rear Axle 板質	9/10	100
Leaf Spring 车架(mm)	300×90×(8+8)	516
Frame 轮胎	12.00-20/12.00R20	£ (4)
Type 油箱(L)	350	100
Fuel Tank	10000	32544



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#### 东风品牌重点推介车型 MAIN RECOMMENDED MODELS

OF DONGFENG VEHICLES



东风4×2尖头工程自卸车 Dongfeng 4X2 Pointed Dump Truck



东风4×2天绵工程自卸车 Dongfeng Kingrun 4X2 Engineering dump truck



东风6×2天镍工程自卸车 Dongfeng 6X2 Kingrun Engineering dump truck



东风6×4天锦工程自卸车 Dongfeng 6X4 Kingrun Engineering dump truck



东风4×2平头工程自卸车 Dongfeng 4X2 dump truck



东风6×2工程自卸车 Dongfeng 6X2 Engineering dump truck



东风8×4大力神工程自卸车 Dongfeng 8X4 T-Lift Engineering dump truck



东风6×4大力神工程自卸车 Dongfeng 6X4 T-Lift Engineering dump truck



东风8X4工程自卸车 Dongfeng 8X4 Engineering dump truck



东风BX4大力神工程自卸车 Dongfeng 8X4 T-Lift Engineering dump truck



EQ3126GT 工程车 EQ3126GT machine shop truck



东风6×6系列矿用自卸车 Dongfeng 6X6 Series mining trucks



东风自卸式货柜车 Dongfeng dump truck



东风6X4系列矿用自卸车 Dongleng 6X4 Series mining trucks



东风6X4大力神矿山斗工程自卸车 Dongfeng 6X4 T-Lift mine bucket Engineering dump truck

#### 1.东风商用车有着43年研发制造经验。

Dongfeng commercial vehicle has 43 years of experience in R & D and manufacturing.

2. 产品成熟、安全、可靠、环保、节油、低油耗。

Products mature, safe, reliable, environmentally friendly, fuel-efficient, low fuel consumption.

3. 东风卡车累计销售已突破500万辆。

Dongfeng truck cumulative sales have exceeded 5 million.

4. "东风汽车"入选世界著名品牌500强。

Dongfeng Motor selected 500 of the world's famous brands.

5. 连续七年蝉联中重卡市场第一。

Reelection in the heavy truck market for seven years in a row.



# 矿用车系列重点车型

**KEY MODELS OF MINING TRUCK SERIES** 

东风矿山专用车是东风商用车公司融合国际先进技术,借鉴东风汽车的成熟制造工艺研发的新一代矿山机械。该产品在大量的市场调研的基础上,依靠东风商用车最先进的技术,攻克了矿山用车存在的诸多难题,整车匹配合理,承载力和可靠性强,越野性能高,是矿山用车的最新产品。

Dongfeng mining truck is a brand new mining machine developed by Dongfeng Commercial Vehicle Co., Ltd. which combines international up-to-date technology and mature Dongfeng truck-manufacturing techniques, featuring as reasonable configuration, excellent carrying capacity, reliability and super off-road performance.

### DFD系列非公路自卸车主要技术参数

Main Technical Specifications of DFD Series Off-road Dumper Vehicle

车型 Models	DFD3430	DFD3501M	DFD3500M
发动机型号 Engine Model	YC6M280-20增压中冷 Turbocharged, Inter-cooling	YC6M320-20增压中冷 Turbocharged, Inter-cooling	YC6M375-20增压中冷 Turbocharged, Inter-cooling
发动机功率(kw/rpm) Power	206 / 2100	236 / 2100	276 / 2100
轴距 ( mm ) Wheel Base	3400+1400	3500+1400	3600+1500
斗容 ( m³ ) Bucket Capacity	20-25	25-28	28-30
举升机构 Lifting Mechanics	前项 Front Cap	前顶 Front Cap	前顶 Front Cap
举升时间(S) Lifting Time	<25	<25	<25
最高车速(km/h) Max. Speed	52	54	54
最大爬坡能力 Max. Gradeability	45°	45°	45°
最小转弯直径(m) Min. Turning Radius	9.2/9.6	9.2/9.6	10.4/10.8
最小离地间隙(前轴)(mm) Min. Ground Clearance(Front Axle)	350	350	350
接近角/离去角 Approach / Depature Angle	29°/63°	29°/63°	29°/57°
长×宽×高 L×W×H	8060 × 3200 × 3530	8686 × 3180 × 3730	8960 × 3200 × 3530
整车装备质量(T) Curb Weight	17	19	21
最大载货质量 ( T ) Max. Loaded Weight	30	35	40
最大设计总质量(T) Max. Design Total Weight	48	54	61
驱动型式 Driving Mode	6 × 4	6×4	6×4
轮胎型号 Tyre	14.00-20工程胎 14.00-20 Engineering Tire	14.00-20工程舱 14.00-20 Engineering Tire	14.00-24工程胎 14.00-20 Engineering Tire

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#### 重型货运的最佳车选, 东风牵引与您引领时代!

Dongfeng tractor, the optimal choice of heavy-duty transporter, pioneers the new epoch with you!

东风牵引车全系列车型,是东风阁用车公司经过长达38年自主开发,并整合国际先进技术,搭载东风成熟技术开发的最具需求的高品质牵引车。 东风牵引车系列是国内品种齐全、动力覆盖面广,底盘配置丰富的车型系列,品种吨位覆盖9吨-50吨,满足各类货物运输,是各类物流企业的理 机选路。

作爲特別針對長途運輸市場開發的具有長途重載能力的東風牽引車,廣泛使用于危險品罐式運輸、中高速物流、集裝箱、工業品配貨運輸、雜貨整施貨運輸、高附加值貨物及鲜活農產品運輸、大件及重型物品運輸等。尤其是東風精心打造的全新天龍牽引車系列車型,具有馬力大、承載能力强、動力性好、外型美觀、高效環保、行駛安全等全方位優勢,并率先實現"重型化、專業化、科技化、精品化"的四化標準,成爲跨世紀的新一代重型牽引車,代表中國重卡實力,引領時代……

Dongleng tractor series are high quality products reflecting over thirty-eight year's independent R&D experience of Dongleng Commercial Vehicle Co., Ltd and combining international edged technology and mature manufacturing technology of Dongleng.

Featured by full varieties, wide power range, various options of chassis configuration, wide tonnage scope (from 9 to 50 tons), the tractor series may satisfy various carrying demand, being the ideal choice of all kinds of logistics enterprises.

Dongfeng tractor, as a specially developed vehicle with long-distance overloading capacity aiming at long-distance transportation market, is widely used in the transportation of dangerous goods, grocery and light cargo, high value-added goods, fresh agricultural products, large and heavy goods, high-speed logistics transport, container transport and industrial distribution transport. In particular, the elaborately manufactured fire-new Kinland tractor series have all-around advantages as high horse power, large loading capacity, strong dynamic property, aesthetic appearance, high efficiency and environmental protection and traffic safety. By firstly realizing the four standards "heavy duty, professional, hi-tech, high quality", the series become the new generation's heavy-load tractors and lead the trend of times.

#### 东风牵引系列重点车型型谱 KEY MODELS OF DONGFENG TRACTOR SERIES

UNIVERSAL STREET	驱动型式 Driving Mode	
DFL4181A	L340 20+RT-11509C+4.11	
DFL4181A	L340 20+DC9J150T+4.11	4×2
DFL4181A3	L300 20+9JS135T-B+4.11	
DFL4240A	L300 20+9JS119TB+4,44	- Comment
DFL4240A	L340 20+9JS135TB+4.44	6×2
EQ4221W(J)	C280 20+9JS119TB+4.875	
DFL4251A	L340 20+RT-11509C+4.11	
DFL4251A	L375 20+DC12JS150TA+4.11	6×4
DFL4251A	L375 20+12JS180TA+4.11	-
DFL4251A	L375 20+12JS180T+5.26	6×4
DFL4251A	L375 20+12JS180TA+5.571	***
DFL4180A	C280 20+9JS119TA+4.875	4×2
DFL4240A		
DFL4240A	L340 20+9JS135TB+4.77	6×2
DFL4251A	10000000	
DFL4251A1	YC6M375-20+DC9J165T+4.875	6×4
DFL4251A1	YC6M375-20+9JS165T+4.77	

23-24



- D310高顶双卧全浮式驾驶室,豪华气派。精心的空气动力学设计,风阻系数低、大幅降低燃油消耗。舒适型司机减震座椅、配置电动升降玻璃和中控锁,驾乘更舒适。驾驶员腿部设计增加了膝盖护板、仪表板下部设计增加了乘客护板提高了驾驶员及乘员安全性;
- 變速箱采用細齒加工工藝。噪聲、振動更低。可靠性高;
- 東風7噸前橋,13噸軍級减速雙後橋,承載能力强,傳動效率高,經濟省油;
- 歷經低溫、濕熱、幹熱、高海拔等復雜環境,路况累計150萬公裏的可靠性試驗;
- 率先通過歐洲重型商用車乘員保護標準碰撞試驗。
- The D310 de-luxe full-floating cab with height ceiling and double sleeper, the elaborate aerodynamic design and low drag coefficient greatly bring down
  the fuel consumption. The comfortable shock-free driving seat, the electric controlled glass and the central lock device guarantee the driving
  comfortability. The driver's knee guard shield and the passenger guard shield under the instrument panel improve the security of the driver and the
  passengers.
- . The gearbox adopts serration processing technology to lower the noise and vibration and increase the reliability.
- 7 ton front axle and 13 ton double rear axle of single stage reduction entitle the vehicle with great carrying capacity, high transmission efficiency and fuel
- The vehicle has gone through accumulated 1.5 million kilometers' road reliability test in various complex environments such as low-temperature, moist and hot, dry and hot and high altitude.
- The vehicle firstly passed the European crash test of heavy duty vehicles in terms of passenger protection.

#### 主要技术参数 Main Technical Specifications

车型 Model	DFL4251A				
鞍载质量(kg) Saddle Payload	14855	板簧 Leaf Spring	3/10		
准拖挂车总质量(kg) Rated Trailer Weight	40000	轮胎 Tire	12.00R20		
整备质量(kg) Curb Weight	9950	空调 Air Conditioner	带空调 With Air Conditioner		
驾驶室 Cab	D310高顶双卧 D310 Height Ceiling and Double Sleeper	驱动型式 Driving Mode	6×4		
发动机 Engine	L375 20	外形尺寸(mm) Outer Dimension	7060×2500×3700		
变速箱 Gearbox	DC12J150TA	轴距(mm) Wheel Base	3400+1350		
高合器 Clutch	φ430mm拉式膜片弹簧高合器 φ430mmPull-type Diaphragm Spring Clutch	车架断面(mm) Truck Frame Section	300×90×(8+5)		
后桥 Rear Axle	13吨双后桥,主减速比4.11 13 ton double Rear Axle, Main Deceleration Ratio 4.11	前/后轮距(mm) Front/Rear Tread	2027/1820		

ZHENGZHOU DONGFENG MID SOUTH ENTERPRISE CO-LTD



- D310高顶双卧全浮式驾驶室,豪华气派。精心的空气动力学设计,风阻系数低,大幅降低燃油消耗。舒适型司机减震座椅、配置电动升降玻璃和中控锁,驾乘更舒适。驾驶员腿部设计增加了膝盖护板、仪表板下部设计增加了乘客护板提高了驾驶员及乘员安全性;
- ●配置陕齿9档9JS119TA带超速档变速箱,双中间轴,全同步器结构,输出扭矩大,操纵更轻便;
- 东风13吨单级减速后桥,承载能力强,传动效率高,经济省油。整备质量经。外包式前桥设计,极大地方便了制动器的日常维修保养,有效降低使用成本,重量更轻;
- 历经低温、湿热、干热、高海拔等复杂环境、路况累计150万公里的可靠性试验;
- 率先通过欧洲重型商用车乘员保护标准碰撞试验。
- The D310 de-luxe full-floating cab with height ceiling and double sleeper, the elaborate aerodynamic design and low drag coefficient greatly bring down the fuel consumption. The comfortable shock-free driving seat, the electric controlled glass and the central lock device guarantee the driving comfortability. The driver's knee guard shield and the passenger guard shield under the instrument panel improve the security of the driver and the passengers.
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- The vehicle has gone through accumulated 1.5 million kilometers' road reliability test in various complex environments such as low-temperature, moist and hot, dry and hot and high altitude.
- The vehicle firstly passed the European crash test of heavy duty vehicles in terms of passenger protection.

## 主要技术参数 Main Technical Specifications

车型 Model	DFL4180A		
鞍载质量(kg) Saddle Payload	10615	后桥 Rear Axle	13吨后桥,主减速比4.875 13 Tonnes Double Rear Axle, Main Deceleration Ratio 4.875
准拖挂车总质量(kg) Rated Trailer Weight	32300	轮胎 Tire	11.00R20
整备质量(kg) Curb Weight	7255	空调 Air Conditioner	带空调 With Air Conditioner
驾驶室 Cab	D310高顶双卧 D310 Height Ceiling and Double Sleeper	驱动型式 Driving Mode	4×2
发动机 Engine	C280 20	外形尺寸(mm) Outer Dimension	5990 × 2490 × 3700
变速箱 Gearbox	9JS119TA	轴距(mm) Wheel Base	3500
离合器 Clutch	φ430mm拉式膜片弹簧离合器 φ430mm Pull-type Diaphragm Spring Clutch	车架断面(mm) Truck Frame Section	300 × 90 × (8+6)
板簧 Leaf Spring	8/11+3	前/后轮距(mm) Front/Rear Tread	1986/1860

ZHENGZHOU DONGFENG MID SOUTH
ENTERPRISE CO-LTD

- D310平头标准顶一排半加长半浮式驾驶室。精心的空气动力学设计,风阻系数低,大幅降 低燃油消耗。舒适型司机减震座椅、配置电动升降玻璃和中控锁,驾乘更舒适。驾驶员腿部 设计增加了膝盖护板、仪表板下部设计增加了乘客护板提高了驾驶员及乘员安全性;
- 變速箱采用細齒加工工藝, 噪聲、振動更低, 可靠性高;
- 東風7噸前橋,13噸輸邊滅速後橋,承載能力强,可靠性高;
- 歷經低温、濕熱、幹熱、高海拔等復雜環境。路况累計150萬公裏的可靠性試驗;
- 率先通過歐洲重型商用車乘員保護標準碰撞試驗。
- . D310 Semi-Floating and Forward Control Cab with Standard Roof and Half Lengthened Single Row, the elaborate aerodynamic design and low drag coefficient greatly bring down the fuel consumption. The comfortable shock-free driving seat, the electric controlled glass and the central lock device guarantee the driving comfortability. The driver's knee guard shield and the passenger guard shield under the instrument panel improve the security of the driver and the passengers.
- The gearbox adopts serration processing technology to lower the noise and vibration and increase the reliability.
- 7 ton front axle and 13 ton rear axle of single stage reduction entitle the vehicle with great carrying capacity, high transmission efficiency and fuel efficiency.
- The vehicle has gone through accumulated 1.5 million kilometers' road reliability test in various complex environments such as low-temperature, moist and hot, dry and hot and high altitude.
- The vehicle firstly passed the European crash test of heavy duty vehicles in terms of passenger protection.

#### 主要技术参数 Main Technical Specifications

车型 Models	DFL4251A1	DFL4251A1	
鞍载质量(kg) Saddle Payload	14770	14770	
准拖挂车总质量(kg) Rated Trailer Weight	38705	38705	
整备质量(kg) Curb Weight	10100	10100	
驾驶室 Cab	D310平头标准顶一排半加长 D310 Forward Control Cab with Standard Roof and Half Lengthened Single Row	D310平头标准顶一排半加长 D310 Forward Control Cab with Standard Roof and Half Lengthened Single Row	
发动机 Engine	YC6M375-20	YC6M375-20	
变速箱 Gearbox	DC9J165T	9JS165T	
高合器 Clutch	φ430mm拉式膜片弹簧离合器 φ430mm Pull-type Disphraem Spring Clutch	Φ430mm拉式膜片弹簧离合器 Φ430mmPull-type Diaphragm Spring Clutch	
板簧 Leaf Spring	3/10	3/10	
后桥 Rear Axle	13吨双后桥,主减速比4.875 13 tons double Rear Aule: Main Deceleration Ratio 4.8%	13吨轮边减速双后桥,主减速比4.77 13 tons druble Rear Axle, Main Deceleration Ratio 4.7	
轮胎 Tire	12.00R20	12.00R20	
空调 Air Conditioner	带空调 With Air Conditioner	带空调 With Air Conditioner	
驱动型式 Driving Mode	6×4	6×4	
外形尺寸(mm) Outer Dimension	7060 × 2500 × 3700	7060 × 2500 × 3700	
轴距(mm) Wheel Base	3400+1350	3400+1350	
车架断面(mm) Truck Frame Section	300 × 90 × (8+5)	300×90×(8+5)	
前/后轮距(mm) Front/Rear Tread	2027/1820	2027/1820	





# 载货车系列重点车型 MAIN MODELS OF DONGFENG CARGO TRUCK SERIES

东风载货车全系列车型,是东风商用车公司经过长达45年自主开发,并整合国际先进技术,搭载东风成熟技术开发的最具适应本土需求的高品质载货车。

东风载货车系列坚固耐用的底盘,经济可靠的发动机,以及先进成熟的商用车技术,造就了东风载货车的恒久品质。多品种,多系列满足您在不同道路条件下的不同承载需求。

通过借鉴国际先进技术与东风自主研发技术融为一体,针对目前国内市场载货车实际需求,进行开发的一批最具实用功能特点的,符合现代物流运输的重型卡车。天龙不仅代表东风新一代重卡形象,更带给客户全新的驾驶体验和理想的收益保障。

Dongfeng cargo truck series are high quality products reflecting over Forty-five year's independent R&D experience of Dongfeng Commercial Vehicle Co., Ltd and combining international edged technology and mature manufacturing technology of Dongfeng.

The permanent quality of Dongfeng trucks comes from mature technology of commercial vehicle. Full varieties and series cater to the needs of various load under various road conditions.

Kinland heavy duty cargo truck, which combines world advanced technology and Dongfeng independent R&D technology and takes into consideration of the real needs of the client, taking practicability as its core feature, is widely used in modern logistic. As the representative of the latest generation of Dongfeng cargo trucks, it can produce completely new driving comfort and tremendous benefits for the clients.

#### 裁货车系列重占车型型谱 Main Models of Cargo Truck Series

驱动型式 Driving Modes	车型型号 Models	
4×2	东风商用车新一代中卡、EQ1128Z1、EQ1108G6D15、EQ1108KJ、EQ1141G7D New Generation Medium Duty Cargo Truck Launched by Dongfeng Commercial Vehicle	
6×2	EQ1202WJ. EQ1202W	
6×4	EQ1208GJ, EQ1230WJ2, DFL1250A2	
8×4	EQ1290WJ, DFL1311A1	

ZHENGZHOU DONGFENG HID SOUTH



# 4×2系列 低顶单排载货车 4×2 Series Low Roof Single Row Truck DFL1080B、DFL5120XXYB1

全面继承东风中重型汽车优良品质,经过优化匹配设计和大量的试制、试验验证,历时3年全力打造。包括载货车、牵引车、工程车、专用车底盘等共39个品种东风新一代中型卡车。

Inheriting excellent quality of Dongfeng heavy duty trucks, through optimal matching design and testing, Dongfeng spent 3 yeas in developing and launching 4°2 series low roof single row trucks. The series mainly include 39 varieties of new generation medium duty trucks like cargo trucks, engineering trucks, special purpose vehicles, etc.

## 主要技术参数

#### Main Technical Specifications

车型 Models	DFL1080B	DFL5120XXYB1	
总质量(kg) G.V.W	8020	12000	
整备质量(kg) Curb Weight	4335	4850	
额定载质量(kg) Rated Weight	3490	4900	
外形尺寸(mm) Outer Dimensions	8000×2310, 2500×2600	9790 × 2370 × 2760	
车厢尺寸(mm) Inner Dimension of the Body	6100×2100, 2294×600	7500 × 2400 × 2400	
发动机 Engine	EQH140-30	ISDE180-30	
变速箱 Gearbox	东风DF6S550 DF6S550 Dongfeng 6 gears	东风6档DF6S750 DF6S750 Dongfeng 6 gears	
宮合器 Clutch	Φ350膜片弹簧离合器 Φ350 Diaphragm Spring Clutch	Φ395推式膜片弹簧离合器 Φ395 Diaphragm Spring Clutch	
轴距(mm) Wheel Base	4500	5600	
前桥/后桥(T) Front/Rear Axle	3.6/6	4.5/9	
车架 Truck Frame Section	220×65×6	250 × 80 × (7+4)	
轮胎 Tire	8.25-16 / 8.25R16	9.00-20	
油箱容积(L) Volume of Fuel Tank	145	160	

# 4×2系列 4×2 SERIES

东风商用车新一代中卡—中卡专用车底盘 New Generation Medium Duty Truck—— Special Purpose Medium Duty Chassis

#### 专用车底盘 专业化设计 Special Purpose Chassis Professional Design

东风商用车新一代中卡以中卡专用底盘为设计目标之一。立项之初,针对中卡环卫车、罐式车、随车起重运输车、3-5方搅拌车、专用 厢式车、清瘴车、高空作业车、油田用车及消防车等市场展开了广泛的调研,收集详细需求,根据需求设计专用底盘。轴矩系列化、孔 位标准化、选装配置多样化、全面满足改装需求。

Dongfeng Commercial Vehicle's new generation medium truck takes medium truck special chassis as one of design objectives. For the markets of environmental vehicle, tanker, truck with loading crane, 3-5 m3 concrete mixer, special van vehicle, wrecker, arial platform, oil field truck and fire engine, Dongfeng Commercial Vehicle Company has researched and collected detailed information. And then, the company designed special chassis according to market demand. Wheelbase serialization, hole standardization, diversification of options, etc, which can meet remodel demand totally.

#### DFL1120B系列、DFL1160B系列 DFL1120B Series, DFL1160B Series

驱动型式 Driving Mode	发动机 Engine	轴距(mm) Wheel Base	总质量(T) G.V.W	适用改装用途 Applicable Remodel	
		3650	12	环卫车 Environmental Vehicle	
		3800	12	环卫车、罐式车、油田用车 Environmental Vehicle, Tanker,Oil Field Vehicle	
	00000000000000000000000000000000000000	4200	12	罐式车 Tanker	
4×2	ISDe160 30 ISDe180 30	4500	12	罐式车 Tanker	
	4700	12	罐式车、车载泵、随车起重、爆破器材、高空作业车、邮政车、清除车 Tanker、Truck Pemp, Truck With Crane, Explosive Equipment Truck, Arial Platform, Postal Truck, Road Block Remove		
		5000	12	随车起重 Truck With Loading Crane	
		5600	12	厢式车、冷藏保温车、爆破器材车 Van Vehicle,Cold Storage Truck, Explosive Equipment Truck	
		3800	16	环卫车 Environmental Vehicle	
		4200	16	3方提择车 3m Concrete Mixer	
4×2	ISDe210 30	4500	16	环卫车、罐式车、5方搅拌车、油田用车、消防车 Environmental Vehicle, Tanker, 5m Concrete Mixer, Oil Field Vehicle, Fire Engine	
4×2	ISDe185 30	4700	16	罐式车、车载泵 Tanker, Truck Pump	
		5000	16	罐式车、随车起重、油田用车、清障车、爆破器材、郎政车 Tanker, Truck With Crane, Oil Field truck, Road Block Remover, Explosive Equipment Truck, Postal Truck	
		5600	16	厢式车、邮政车、冷藏保温车、爆破器材车 Van Vehicle, Postal Truck, Cold Storage Truck, Explosive Equipment Truck	





#### 东风1081GF3平头系列载货汽车

#### Dongfeng 1081GF3 Cab Cover Type Truck Series

1081GF3平头系列载货汽车,是东风汽车公司为个体运输和城市配货中心开发设计的轻型车。该车技术稳定、装备成熟、 坚固耐用、高效经济、适用于物流各环节快速集散、是中长途运输的理想工具。

1081GF3 Cab Cover Type Truck Series, is a kind of light vehicle developed and designed for individual transportation and urban allocation centers. Due to its stability, mature components, rigidity and durability, high efficiency and economy, it applies to rapid collection and distribution and serves as an ideal transport vehicle for medium and long distance transportation.

型号 Model	1081GF3		
外形尺寸 ( mm ) Outer Dimension	7990 x 2330 x 2350/2395	轮胎规格 Tyre Size	8.25-16
货厢内部尺寸 ( mm ) Inner Dimension of the Body	5700 × 2150 × 550	板簧片数 Number of Spring Leaf	7/8+5
轴距(mm) Wheel Base	4500	车架断面(mm) Frame Cross-section	232
总质量(kg) G.V.W	8251	发动机型号 Engine Model	YC4E140-20/EQ6102DT-20
额定载质量(kg) Rated Weight	4000	排量 (ml) Displacement	4257/5638
整备质量(kg) Curb Weight	4156	功率 (kw) Power	105/103
最高车速(km/h) Max. Speed	95		





# 8×4系列 8×4 SERIES DFL1311A1系列 DFL1311A1 Series

DFL1311A1系列是东风商用车公司积聚国内外重型平板运输专业领域经验、针对中长途高速运输行业开发设计的车型,全车总成匹配合理,技术成熟,品质稳定,高速运输较对手同类产品油耗最低,对多山、多坡、丘陵地区重载运输有很好的适应性。该系列产品给中长途物流带来的高经济性和可靠性,得到了广大用户的认可。

DFL1311A1 series are developed and designed for medium and long-distance high speed transportation featured by reasonable configuration, mature technology, stable quality, lower fuel consumption and excellent adaptation to mountainous areas and areas of multi-gradients. Due to its high economy and reliability, this type of truck is widely accepted by the customers.

# 主要技术参数 Main Technical Specifications

车型	DELIGHAN				
Model	DFL1311A1				
整备质量(kg) Curb Weight	12505				
満载总质量(kg) Fully Loaded Total Weight	31000				
驾驶室 Cab	D310高顶双卧驾驶室 D310 Height Ceiling and Double Sleeper				
发动机 Engine	L300-20				
变速箱 Gearbox	RT-11509C				
高合器 Clutch	Φ430MM膜片弹簧离合器 Φ430MM Diaphragm Spring Clutch				
板簧片数 Number of Spring Leaf	8/8/10				
前桥 Front Axle	5t × 2				
后桥 Rear Axle	10吨×2,主滅速比4.44 101×2,Main Deceleration Ratio 4.44				
轮胎 Tyre	11.00R20				
空调 Air Conditioner	带空调 With Air Conditioner				
驱动型式 Driving Mode	8×4				
外形尺寸(mm) Outer Dimension	11960 × 2500 × 3200				
货箱内部尺寸(mm) Inner Dimension of the Body	9400 × 2294 × 800				
轴距(mm) Wheel Base	1950+4250+1300				
车架断面(mm) Frame Cross-section	300×90× (8+6)				
前/后轮距(mm) Front/ Rear Tread	1986/1860				
NAME AND ADDRESS OF THE OWNER OWNER OF THE OWNER O					

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# 6×4系列 6×4 SERIES

## DFL1250A系列、EQ1208G系列、EQ1230V/W系列 DFL1250A Series、EQ1208G Series、EQ1230V/W Series

东风6×4系列载货车是东风汽车有限公司开发最为成熟、使用最为广泛的准重型产品,有 4350/5350/5850/5650+1300等多种轴距选择,适合改装油罐、散装水泥罐、厢式、仓棚等 专用车,用于各类中、长途的高速物流。

Dongfeng 6 × 4 series cargo trucks, developed by Dongfeng Motor Company Limited, are quasi-heavy products which are most mature and most widely used. Various wheelbases can be chosen, such as 4350/5350.5850/5650+1300. This series of trucks which can be remodeled to special purpose trucks, such as tanker, bulk cement tank, van vehicle, lattice vehicle, etc, are suitable for various medium and long-distance high speed transportation.

#### DFL1250A2主要技术参数

DFL1250A2 Main Technical Specifications

车型 Model	DFL1250A2
整备质量(kg) Curb Weight	11685
满载总质量(kg) Fully Loaded Total Weight	24900
驾驶室 Cab	D310-H2
发动机 Engine	C260-20
变速箱 Gearbox	DC9J150TJ
高合器 Clutch	Φ430mm膜片弹簧离合器 Φ430mm Diaphragm spring clutch
板簧片数 Number of Spring Leaf	8/9
前桥 Front Axle	7 T
后桥 Rear Axle	10吨双后桥,主减速比3.9 10t Double Rear Axle, Main Deceleration Ratio 3.9
轮胎 Tyre	11.00R20
空调 Air Conditioner	帯空调 With Air Conditioner
驱动型式 Driving Mode	6×4
外形尺寸(mm) Outer Dimension	11540×2480×3760
货箱内部尺寸(mm) Inner Dimension of the Body	9300×2294×550
轴距(mm) Wheel Base	5650+1300
车架断面(mm) Frame Cross-section	300×90× (8+6)
前/后轮距(mm) Front/Rear Tread	1986/1860





#### 环卫车系列 Environmental Vehicle series



东风压缩式垃圾车 Compression-type Garbage Truck



保洁车 Cleaning Truck



东风140摇臂式垃圾车 Dongfeng 140 Swing Arm Garbage Truck

# 随车起重运输车 Truck With Crane



东风153随车吊 Dongfeng 153 Vehicle-mounted Crane



## 厢式车系列

## Van-type Vehicle Series

厢式运输车是目前公路中长途运输的主要运输工具,其特点是厢体密封,货物不易损坏、丢失、装卸方便、安全可靠。可以运日常百货、建材煤炭等,用途广泛。从制作的形式来分,厢式运输车分为铁瓦楞式、活顶式、骨架式等;骨架式厢式运输车又有铝平板式、铝波纹式、铁平板式、复合板式等多种形式。

Van-type vehicle is now the main transport medium of long distance transportation, featuring sealing van, which guarantees the cargo hard to be damaged or lost, easy to load and unload, safe and reliable. It is widely used to transport daily goods, building materials and coals. Van vehicle may be divided into iron flute type, hinged type and frame-mounted type. Frame-mounted type may be again divided into aluminum flatbed type, aluminum corrugated, iron flatbed type and compound flatbed type.



翼开启厢式车 Wing-open Type Van Vehiele



舞台车 Mobile Stage Vehicle



复合板式厢式车 Compound Flatbed Van Vehicle

# 东风品牌重点推介车型 MAIN RECOMMENDED MODELS

OF DONGFENG VEHICLES





6×4 EQ5252GJBT Concrete Mixer Truck

## EQ5252GJBT混凝土搅拌运输车

6×4 EQ5252GJBT Concrete Mixer Truck





	主要技	术参数 Main Technical Specifications
车型	Vehicle Model	EQ5252GJBT混凝土搅拌运输车 EQ5252GJBT Concrete Mixer Truck
外形尺寸 (mm)	Overall Dimensions(mm)	8800,9740,9990 × 2500 × 3990
搅拌容积 (L)	Mixing Volume(L)	5000-12000
轴距 (mm)	Wheelbase(mm)	3650+1350,3800+1350,4000+1350
总质量 (kg)	Gross Weight(kg)	25000
额定载质量 (kg)	Rated Loaded Weight(kg)	10755,10690
整备质量 (kg)	Curb Weight(kg)	14115
发动机型号	Engine Model	L340 30,YC6M340-33,dCi340-30,L375 30,YC6M375-33,dCi375-30
排量/功率(ml/kw)	Displacement/Power(ml/kw)	8900,8900,11120,8900,9839,11120/250,250,250,276,276,276
发动机排放标准	Displacement standar	欧川 Euro 3
百公里油耗量	Oil Consumption(L/100km)	24.2
最高车速 (km/h)	Maximum speed (km/h)	75
驾驶室型式	Cab Type	平头单排带卧铺可翻转 Flat head and single row with a sleeper can be flipped
音频设备	Audio Configuration	Mp4
冷暖设备	Heating and Cooling System	空调,暖风 Air Conditioning, warm air
冷启动温度范围	Cold Boot Temperature Rang	一般情况:-10到55℃;特殊情况:-40到55℃ General condition:-10to55:special circumstances -40to55
变速箱	Transmission Gear	陝齿8,9档变速箱 Shanxi Fast eight and nine Gear transmission
油箱容量	Oil tank capacity	全钢350L Completed steel 350L
轮胎规格	Tire Size	11.00-20, 11.00R20, 12.00-20, 12.00R20
底盘型号	Chassis Model	DFL5251GJBA1

## 混凝土搅拌运输车系列 CONCRETE MIXER TRUCK SERIES

#### EQ5252JBT混凝土搅拌运输车产品特点

1.混凝土搅拌车由二类底盘、传动系、液压系统、机架、搅拌罐、进出料装置、供水系统、操纵系、人梯等部分。搅拌罐前端与减速机联接安装在机架前台上,后端通过滚道由安装在机架后台的两个托轮支撑。在运输过程中会始终保持搅拌筒转动,以保证所运载的混凝土不会凝固。运送完混凝土后,通常都会用水冲洗搅拌筒内部,防止硬化的混凝土占用空间,使搅拌筒的容积越来越少。

2.采用专用翻转设备焊接,整车自重轻,并保障其抗扭曲、抗震、抗颠簸能力,满足不同路面承载要求。

3. 搅拌叶片采用欧洲最新工艺技术设计,实现了物料的三维混合搅拌,使物料搅拌更均匀,不易离心,物料残余量低。加深、加宽湿槽,卸料过程不溢料,出料速度快。

#### EQ5252JBT Concrete Mixer Truck

1. Concrete Mixer Truck is constituted of type II chassis, drive train, hydraulic system, rack, agitator tank, input and output device, water supplying system, control system, ladder, etc. The front end of agitator tank is fixed in the foreground of rack and connected with the reduction gears, and the rear end through raceway is propped up by two tugs which are installed in the backstage of rack. The agitator tank remains running to ensure concrete are not solidified during the transportation period. After finished delivering, often use water to flush the inside of agitator tank to prevent hardened cement paste from occupying space and make the volume of the mixing drum is less and less.

Employ dedicated turnover welding equipment, which will makes vehicle with light dead weight, in addition, guarantee it's anti-torque, seismic resistance, anti-jolt, etc. capability, meet the demand of different pavement bearing.

3.Agitating vane apply Burope most advanced technological design, fulfill three dimensional mixing, makes materials mixing more uniform, not easy to get centrifugal and lower residual quantity of materials. Deepen and broaden down spouting, there will no overflow during discharge process and the discharge speed is fast.



东风4×2尖头混凝土搅拌车 Dongfeng 4×2 pointed Concrete Mixer Truck



东风天锦4×2混凝土搅拌车 Dongfeng Kingrun 4×2 Concrete Mixer Truck



东风大力神6×4混凝土搅拌车 Dongfeng T-Lift 6×4 Concrete Mixer Truck



东风4×2混凝土搅拌车 Dongfeng 4×2 Concrete Mixer Truck



东风153 4×2混凝土搅拌车 Dongfeng 153 4×2 Concrete Mixer Truck



东风大力神8×4混凝土搅拌车 Dongfeng T-Lift 8×4 Concrete Mixer Truck

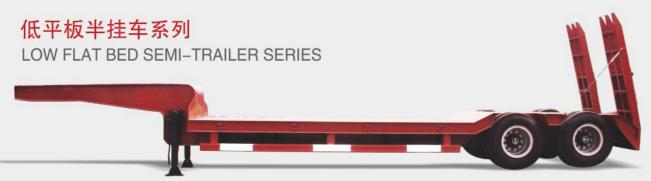
ZHENGZHOU DONGFENG MID SOUTH ENTERPRISE CO-LTD

# 专用车系列重点车型 MAIN MODELS OF SPECIAL PURPOSE VEHICLES

市场的需求永远是产品开发的源泉,这款半挂自卸车型,具有结构先进、经强度好、性能可靠、使用方便、外形美观等优点。 汽车采用天龙牵引车底盘作为牵引车,半挂车后桥为双联式可调平衡悬挂,制动管路为国际流行的型式,操作方便,行驶平稳, 是港口、码头、货站等场所理想的运输工具。

Market demand is always the drive of product development. This type of self-discharging semi-trailer has such advantages as advanced structure, huge strength, reliable performance, easy to use, aesthetic in appearance, etc.

The vehicle adopts Kinland towing vehicle chassis as tractor. The rear axle is duplex-type with adjustable balance suspension. The brake circuit is international popular model, easy to operate and drive. It is ideal transportation medium for ports, docks and freight stations, etc.



#### 相关技术参数 Relative Technical Specifications

		1 m 2 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m 1 m
额定载质量(kg)	Rated Weight	25000
外形尺寸(长X宽X高)(mm)	Outer Dimension	17500/16800X3000X2900/1900
轴距(mm)	Wheel Base	11950+1310+1310

# 集装箱运输半挂车

**CONTAINER CARRIER** 



#### 相关技术参数 Relative Technical Specifications

额定载质量(kg)	Rated Weight	30500
外形尺寸(长X宽X高)(mm)	Outer Dimension	12440X2500X1590
轴距(mm)	Wheel Base	6830+1310+1310

## 专用车车型

Models of Special Purpose Vehicles















东风多利卡油罐车 Dongfeng Duolika Fuel Tanker



东风尖头油罐车 Dongfeng Pointed Fuel Tanker



东风天龙12-18m³油罐车 Dongfeng Kinland 12-18 m³Fuel Tanker



东风天龙20-25立方6X4运油车 Dongfeng Kinland 20-25 m³6X4 Fuel Tanker



东风天龙油罐车 Dongfeng Kinland Fuel Tanker



东风天锦油罐车 Dongfeng Kingrun Fuel Tanker



东风8-12 m³ 运油车 Dongfeng 8-12 m³Fuel Tanker



东风12-24立方6X2油罐车 Dongfeng 12-24 m³6X2 Fuel Tanker



# 东风军用车系列 Dongfeng Military Vehicle Series

# 东风猛士 Dongfeng Warrior

东风猛士是我国第一部三代高机动性军用越野车,累计63台样车的试制,通过了115万公里的道路强 化测试,并完成了热区、沙漠、高原、寒区、沿海环境适应性试验。

整车造型非常宽厚,高宽比为0.91,极低的重心创造了最佳的稳定性。配合底盘的调教,猛士在弯中的横向G值最高可承受0.4G。

总质量5吨,装置质量1.75吨,牵引质量2吨。搭载康明斯直四柴油增压引擎的车型国产率接近100%, 是一款完全拥有自主知识产权的产品。

Dongfeng Warrior is the first 3-generation military off-road vehicle with high mobility. Through trial production of 63 sample vehicles and 1150000 kilometers road test, it has gone through suitability tests of hot area, desert, plateau, cold area and coastal environment.

Height-width ratio of 0.91 gives low gravity point and best stability. The traverse G value at

turnings may reach 0.4G.

Total weight is 5 tons, loading weight is 1.75 tons and traction weight is 2 tons. Except the Cummins engine (4 cylinder, straight in line), it is nearly 100% localized vehicle with complete intellectual property rights.



东风防爆车系列 Dongfeng Anti-riot Vehicle Series



EQ2050 系列越野车 Eq2050 Series Off-road Vehicle

# 东风品牌重点推介车型 MAIN RECOMMENDED MODELS

OF DONGFENG VEHICLES





# 三吨半柴油EQ2102N平头双排座越野汽车

Three tons of semi-the diesel EQ2102N flat Double-row Cabin off-road vehicle

- ◎ 东风康明斯EQB190-20空对空中冷, 欧二排放柴油发动机
- ◎ 12.5R20加宽型无内胎越野轮胎。
- ◎ 中央充放气系统,可分别对前和后桥轮胎充放气。
- A130型六档机械式变速器。
- 中、后桥装牙嵌式自锁差速器,左右附着力相差较大时自 动锁止差速器。
- 带有冷启动、防空灯、副油箱、机油桶、水桶、工具箱等 军用附加装置,整车在-41OC环境温度下能顺利启动。
- ◎ 牵引连接装置:牵引钩(前/后),电连接器、气制动连接器,可牵引火炮(带有双向减震),为火炮供气、电。
- ◎ 主、副油箱油路电动切换。
- ◎ 驾驶室内设4个枪架,后窗上有防护网,顶置大功率空调。
- ◎ 绞盘后置,牵引力44100N。

- ◎ 发动机: 东风康明斯EQB190-20型
- ◎ 型式: 六缸、直列、水冷、四冲程、空对空增压中冷柴油机
- ◎ 排量 ( L ): 5.88
- ◎ 最大功率: 140KW/2800r/min
- ◎ 最大扭矩: 650N.m/1300-1500r/min
- ◎ 离合器: φ395膜片离合器
- ◎ 变速器: A130型, 齿轮机械式, 六个前进档, 一个倒档
- ◎ 分动器: 机械式, 两档, 同步器换档
- ◎ 驱动桥: 桥壳型式: 带半轴套管冲压焊接整体桥壳
- ◎ 前桥等速万向节型式: 双联轴式
- ◎ 主减速器:
- 前、后桥:单级、双曲面齿轮 中桥:双级、圆柱齿轮和双曲面齿轮
- ◎ 驾驶室:平头四门双排座(共可乘坐5-6人)、全金属焊接封闭式结构
- ◎ 车轮与备胎: 12.5R20型, 子午线无内胎越野轮胎 气压: 公路/450KPa,越野/350KPa, 短距离放气行驶/180KPa

	主要技术参数	Main specification			
型号 Model		EQ2102N			
驱动型式 Driving Mode		6×6			
总质量 ( Kg ) (越野载质 G.V.W (Kg)	量3500Kg)	11250(带绞盘),11050(不带绞盘)			
最高车速(Km/h) Max Speed (km/h)		90			
	<b>K</b>	7495			
外形尺寸 (mm) Overall Dimension	宽	2470			
$(L \times W \times H)(mm)$	高	2893			
	*	4270			
车箱内部尺寸(mm) Inner Dimension	宽	2294			
$(L \times W \times H)(mm)$	高(边板/栏板)	550/900			
轴距 (mm) Wheelbase(mm)		3475+1250			
轮距(前/后)(mm) Tread (F/R) mm		1876/1870			
接近角/离去角(°) Approach/Departure Angl	le (°)	35/34			
	厂家 Engine Plant	东风康明斯发动机有限公司 Dongfeng Cummins Engine Co.,Ltd			
发动机	型号 Model	EQB190-20			
X 437 DE	额定功率(Kw)/(r/min) Max Power(Kw)(r/min)	140/2800(190马力)			
	最大扭矩(N.m)/(r/min) Max Torque(N.m)(r/min)	650/1700			
离合器 Clutch		Φ395mm膜片 395 Diaphragm			
变速器 Gearbox		A130六档机械式变速箱 A130 Six Gear Mechanical Gearbox			
前桥 Font Axle		4.1吨级前桥 4.1 Ton Front Axle			
中、后桥 Middle/Rear Axle		4.4吨级东风单级减速双后桥 4.4Ton Single Reduction Double Rear Axle			
转向器 Steering Gear		整体式动力转向机 Integral Power Steering			
轮胎 Tyre		<b>12.5R20子午轮胎</b> 12.5R22.5 Radial Tyre			
车架断面尺寸 (mm) The Frame Section Dimer		232 × 75 × 6.5			
限定工况油耗(L/100km) Limit condition of fuel consumption (L/Km)		22			
最小转弯直径(m) Min Turning Diameter(mm)		18.8			
最小离地间隙(mm) Min Ground Clearance(mm)		305			
驾驶室 Cab		平头双排座驾驶室 Flat Head Double Row Cabin			
燃油箱(L) Fuel Tank(L)		主油箱145+副油箱70 Main Tanker 145+Sub Tanker 70			
其他 Other		选装绞盘 Winch Optional			

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4X4四驱 4X4 Four-wheel drive truck



6X4 10轮 6X4 10-wheel truck



6X6六驱长头 6X6 Six-wheel drive Pointed Truck



宿营车 Accommodation Truck



6X6六驱运油车 6X6 Six-wheel drive Fuel Tanker



6X6六驱 6X6 Six-wheel drive



6X6六驱 6X6 Six-wheel drive



运兵车 personnel carriers (APCs)







# 东风皮卡系列-锐骐6 Dongfeng Pickup Series-RICH 6

锐骐皮卡这个车型从2005年诞生至今,一直保持着一个初心未改的使命,在这十多年的时间里,不断改善进步,它凭借着能载货,能跑山路,结实耐用的代名词。RICH 6 采用的是日本NISSAN技术,动力性能出色,环保实力领先。共轨机采用博世电控高压共轨与EGR技术,精确控制高压燃料喷射量,燃烧更均匀,更充分,节油环保,并连续三届荣获中国国际卡车节油大赛"最佳节油发动机奖"。

Rich pickup has been around since its inception in 2005 and has maintained a mission that hasn't changed. In the past more than ten years, it has continued to improve and progress. It is synonymous with being able to carry goods, run mountains, and be durable. RICH 6 adopts Japanese NISSAN technology, which has excellent power performance and leading environmental protection strength. The common rail engine uses Bosch electronically controlled high-pressure common rail and EGR technology to precisely control the amount of high-pressure fuel injection, more uniform, fuller combustion, fuel saving and environmental protection. ".

### 主要技术参数 Main Technical Specifications ■

	车型 Vehicle model					锐骐6 RICH 6					
	车型号 Model No.	ZN103	5U5N6	Z	N1035UCN6	ZN103	5U5X5	ZN1035U5X5A	ZN103	5UCX5	N1035UCX5
	规格 Standard	标准型	豪华型	标准型	旗舰型	标准型	豪华型	豪华型	标准型	旗舰型	豪华型
规惟 Standard		STD	MID	STD	UPR	STD	MID	MID	STD	UPR	MID
	驱动 Drive mode	2V	VD.		4WD		2WD			4WD	
	排挡 Gears		5MT		50	MT	6AT	51	MT	6AT	
	排放标准 Displacement	国V+OBD E	uroV +OBD	国V+O	BD Euro V +OBD	国V+	OBD Euro	V +OBD	国V+(	OBD Euro V	+OBD
	长×宽×高 (mm)LxWxH(mm)	5290*18	50*1810	5290*1850	*1810(1850含行李架)		5290*1850*1	810	52	290*1850*18	310
	轴距 ( mm ) Wheel base (mm)			3150				315	0		
	轮距(前/后)(mm) Tread (Front/Rear)(mm)			1570/1570				1570/1	570		
	货厢长×宽×高(mm) Cargo box L×W×H(mm)		15	10*1562*47	75			1510*156	2*475		
	最小离地间隙(mm) Min. ground clearance(mm)	207					207	*			
	最小转弯半径(m) Min. turning radius(m)	6.4		6.			4				
整车参数 Parameter	满载总质量(kg) G.V.W. (kg)	2525		2600		26	25	2655	27	'15	2755
S	整车装备质量(kg) Curb weight (kg)	17	10	1785		18	110	1840	19	000	1940
	载质量(kg) Load capacity (kg)	49	90	490		49	90	490	4	90	490
	接近角/离去角(°) Approach angle/Departure angle(°)			31/20		31/20					
	最大爬坡度(%)Max. gradeability(%)			30		40					
	乘坐人数(人) Passenger numbers			5		5					
	油箱容量(L) Fuel tank(L)			73		73					
	最高车速(km/h) Max. speed (km/h)			150		150					
	型号 Model			2TZD		ZD25T5					
40 =4.40	燃油形式 FueL type		洋	油 Gasoline	9	柴油 Diesel					
发动机 Engine	排量(ml) Max. speed (km/h)			2438		249		98			
	最大功率(Kw) Max. power (Kw)	116		103				103			
	最大扭矩(Nm) Max. torque (Nm)	230		305				305			
	制动系统 Braking system	前盘后鼓 Front disk, rear drum		前盘后	妓 Front disk	, rear drum	前盘后鼓	Front disk,	rear drum		
行驶机构 Driving mechanis	長柱系统 Suspension		前悬:双叉臂独立式 Front: Double-wishbone independent			前悬: 双叉臂独立式 Front: Double- wishbone independent 前悬: 双叉臂独立式 Front: Double-wishbone independen					
m		后悬: 钢板弹簧 Rear: Steel spring			teel spring	后悬:钢板弹簧 Rear: Steel spring 后悬: 钢板弹簧 Rear: Steel spring			Steel spring		
	轮胎 Tyre			255/70R16			255/70R16	6		255/70R16	

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# 东风品牌重点推介车型 MAIN RECOMMENDED MODELS



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# 东风御风皮卡-P16 Dongfeng Yufeng Pickup P16

御风P16的外观造型非常圆润饱满,宽大的双条幅镀铬装饰, 在前脸营造出大气、粗犷的感觉。

欧翼式双条镀铬装饰条配东风双飞燕超大LOGO,给人 种十分阳刚的感觉。中控面板采用触摸按键的方式,取代传统物理按键,整个中控面板十分简洁,且触感灵敏度,科技感十足。





The appearance of Yufeng P16 is very round and full, and the large double banner chrome decoration creates an atmosphere and rough feeling on the front face.

The European wing-style double-chrome decorative strip with Dongfeng Shuangfeiyan's oversized LOGO gives a very masculine feeling. The central control panel uses touch keys instead of traditional physical keys. The entire central control panel is very simple, with touch sensitivity and full sense of technology.

#### 主要技术参数 Main Technical Specifications

		Dongfeng Yufeng P	16 Series					
车型号 Model	P16-013	P16-026	P16-029	P16-033	P16-036	P16-039		
	前置两驱 Front; two- wheel drive	前置四驱 Front; four-wheel drive	前置四驱 Front; four-wheel drive	前置两驱Front; two- wheel drive	前置两驱Front; two-wheel drive	前置两驱Front; two- wheel drive		
标准Standard	标准型 Standard type	精英型 Elite type	豪华型 Luxury	标准型 Standard	精英型 Elite type	豪华型 Luxury type		
长 Length (mm)	5219mm	5219mm	5219mm	5730mm	5730mm	5730mm		
驾驶室宽体 cab width	1870mm	1870mm	1870mm	1870mm	1870mm	1870mm		
高 Height(mm)	1844mm	1844mm	1844mm	1844mm	1844mm	1844mm		
车厢尺寸 Cargo box Dimension mm	1575*1610*530	1575*1610*530	1575*1610*530	1975*1610*530	1975*1610*530	1975*1610*530		
轴距 wheelbase ( mm )	3100	3100	3100	3500	3500	3500		
轮距 tread (mm)			1580	0/1580				
整备质量 curb weight (kg)			18	890				
满载质量 Max weightkg	2905							
D19TCIE2发动机功率扭矩engine torque kW/Nm	110/350							
D19TCIE2发动机排量 engine displacement			1.	85L				
D19TCIE2发动机额定功率/转速 engine rated			110kW/	/4000rpm				
变速箱 Gearbox	6F8Y六档箱							
变速相 Gearbox			4.313/2.33/1.43	36/1/0.838/0.696				
操纵形式Control form	左舵 LHD	左舵 LHD	左舵 LHD	左舵 LHD	左舵 LHD	左舵 LHD		
车身形式 vehicle body type	双排型Double Row	双排型Double Row	双排型Double	双排型Double Row	双排型Double Row	双排型Double Row		
		基本配置 basic conf	iguration		Š.			
D19TCIE2发动机(国五)Engine D19TCIE2(Euro 5)	•	•	•	•	•	•		
燃油 fuel	柴油diesel	柴油diesel	柴油diesel	柴油diesel	柴油diesel	柴油diesel		
六速变速器 MT 2WD Six speed gearbox MT	•	•		•	•	•		
通风盘式前制动器 Ventilated disc front brake	•	•	•	•	•	•		
制动鼓式后制动器 Brake drum rear brake	•	•	•	•	•	•		
双横臂螺簧式前悬架 Double cross arm helical spring type front suspension	•	•	•	•	•	•		





# 东风小康系列-C35 & C37 Dongfeng Well-being Mini van C35 & C37

东风小康系列是根据市场需求推出的按照欧III技术标准生产的车型,集合了"3大创新、6大领先、5大保护"于一身,而"大空间"则是其最大亮点,拥有2760mm加长轴距,整个车身长度超过4米,是目前同级别微客中车身最长、轴距最长的微型汽车。

除了满足微客市场大空间的需求,也充分展现出东风面包车系列"继续加大空间、降低使用成本、切实满足客户需求"的市场理念,在继承东风小康汽车优良品质基础上,在燃油经济性、安全性及舒适性上具有突出表现,真正开创了新一代大空间微客时代。

Dongfeng minibus series is a kind of vehicle is manufactured according to Euro III and the market demands. It integrates "Three creativeness, six tops, five protections" into one specially highlighting spacious inside room. Besides, it owns longest body and longest wheelbase among the same-class owing to elongated wheelbase of 2760 mm and elongated vehicle body of 4 m.

Dongfeng minibus series, which completely shows market ideas of "Keep enlarging room, decrease running cost, truly meet customers' needs", distinguishes itself on fuel economy, safety and comfort. It is ready to truly initiate new minibus epoch of big room.

## 主要技术参数 Main Technical Specifications

	Model	C35	C37			
	Overall dimension(mm) 总尺寸 ( mm)	4500 × 1680	× 2000			
	Wheel base(mm) 轴距 ( mm)	3050				
	Tread(F/R)(mm) 轮距 (前/Rgk)mm	1435				
	Curb weight(kg) 整备质量 (kg)	1275				
	G.V.W(kg) 总质量 ( kg)	2010				
	Min.turning diameter(m)最小转弯直径 (mm)	≤9.8				
Chassis底盘	Max.gradeability(%) 最大爬坡度	≥40				
	Brake system 制动系统	Double circuit hydraulic br	ake 双回路气压制动			
	Drive mode 驱动形式	Rear drive J	<b>三驱动</b>			
	Suspension(F/R) 悬挂(前/后)	Front suspension is independent of Macpher non-independent of leaf spring type.麦弗逊				
	Tire type 轮胎	175/70 F	114			
	No.of seat 座位数	7 to 11	2 or 5			
	Engine Model 发动机型号	DK15-06				
	Engine Place 发动机位置	Middle 中置				
	Type 形式	4-cylinder in line, 4-stroke, water cooling, over control fuel injection 4缸直列, 四冲程, 水冷	erhead cam,petrol engine with electroni ,顶置凸轮,电控燃油喷射汽油发动机			
	Displacement(ml) 排放 ( ml)	1499				
Engine 发动机	Max.power(kw) 最大功率 (kw)	86				
	Max.torque(N.m) 最大扭矩 ( N.m)	110				
	Volume of oil tank 油箱容积	40				
	Fuel consumption under limited condition(L/100Km) 百公里油耗	≤6				
	Type of gearbox 变速箱	5 gears/Manua	5档/手动			
	Max.speed(km/h)最高时速 (km/h)	125				
	Headlamp	Crystal headlam	p水晶大灯			
	Foglamp(F/R) 雾灯	Single rear foglan	np单后雾灯			
A	Deafener减音器	Tail decoration(non	e)尾饰(无)			
Appearance外饰	Bumper(F/R)保险杠(前/后)	BlackF/R bumper黑	色F/R保险杠			
	windscreen wiper 雨刮器	Front window wipe	r前窗雨刮器			
	Rearview mirror 后视镜	Black 黑	·色			

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# 东风品牌重点推介车型 MAIN RECOMMENDED MODELS



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# 东风小康系列-K01S & K02S Dongfeng Well-being Mini Truck K01S & K02S

### 主要技术参数 Main Technical Specifications

Malaiala Malaial	K0	1S	KO	2S	
Vehicle Model	Model One	Model Two	Model One	Model Two	
Dimension & Mass 尺寸和质量			×		
L*W*H (mm) 长*宽*高 ( mm)	3970 × 1560 × 1825	4435 × 1560 × 1825	4000 × 1560 × 1840	4600 × 1560 × 1840	
Cargo Size(mm) 货箱尺寸 ( mm)	2300 × 1500 × 340	2700 × 1500 × 340	1390 × 1400 × 430	2000 × 1440 × 340	
Wheelbase (mm)轴距 ( mm)	2515	2760	2515	2760	
Tread (Front/Rear) (mm) 轮距(前/后)	1310/	/1310	1310/	1310	
Curb Weight ( kg ) 整备质量 ( kg)	88	30	96	0	
Gross Weight(kg)总质量(kg)	19	20	199	90	
Seats 座位数	2	2	5		
Min.turning diameter (m) 最小转弯直径 (m)	€9	9.8	≤9	.8	
Max.gradeability(%) 最大爬坡能力	≥:	30	≥3	30	
■Engine发动机					
Engine Model 发动机型号	AF11-05	DK12-01	AF11-05	DK12-01	
Engine Position 发动机位置		Middle Posi	tioned 中置		
Engine Type 发动机形式		ur-strokes, Water Cooling 程,水冷,DOHC,带电抗	g, DOHC, Petrol Engine Wi 空燃油喷射的汽油发动机。	th Electric Control Fue	
Emission standard 排放标准		Euro V	"欧五		
Displacement(cc)排放(cc)	1050	1206	1050	1206	
Power (kw)功率 ( kw)	47	64	47	64	
Max torque (N.m) 最大扭矩 ( N.m)	91	108.5	91	108.5	
Fuel Tank Capacity (L) 油箱容量 (L)		40	)	•	
Gear Box 变速箱		5 N	ΛΤ		
Max Speed(km/h) 最高时速 ( km/h)	110	115	110	115	
Fuel Consumption(L/100km) 油耗(L/100KM)	7.1	7.5	7.1	7.5	
■ Chassis 底盘		,			
Braking System制动系统	Front disk & Rear drum	, Dual Circuit Hydraulic Br	aking System 前盘和后鼓	,双回路液压制动系统	
Driving Model驱动形式	Rear-wheel drive 后轮驱动				
Front/Rear Suspension前/后 悬挂	Macpherson Independent Suspension, Five-bar Rear Semi-independent Suspension. 麦克弗森独立悬挂,五杆后半独立悬挂。				





# 东风风光系列- 风光580 & 风光S560 Dongfeng Glory Series - Glory 580 & Glory S560

东风风光是东风汽车品牌旗下的乘用车子品牌,秉承"一切为了用户,超级奋斗,拥抱改变,诚信可靠,价值共享"的核心价值观。基于市 场洞察,东风风光坚守"让智能走进生活、智能SUV人人可享"的造车理念,在推出之初就明确了"聚焦MPV、SUV"的发展战略 东风风光致力于打造具有MPV、SUV以及轿车全品类的乘用车品牌。旗下现有风光580、风光S560两款SUV车型。

Dongfeng Glory series is a passenger car brand under the Dongfeng Motor brand, adhering to the core values of "everything for the user, super struggle, embrace change, integrity and reliability, value sharing". Based on market insights, Dongfeng Glory adheres to the car manufacturing philosophy of "let smarts come into life and be enjoyed by smart SUV". At the beginning of its launch, it clearly defined the development strategy of "focusing on MPV and SUV"

Dongfeng Glory is committed to creating a passenger car brand with all categories of MPV, SUV and sedan. It has two main SUV models at present, Glory 580 and Glory S560.

## 主要技术参数 Main Technical Specifications

Vehicle Model 车型	Glory 580 风光580						Glory S56	60 风光S560				
Version 配置	Cor	nfort 舒适型	Luxur	y 豪华型	Intelligent 智尚型		Basic都市型	Comfort 舒适型	Luxury豪华型	Deluxe尊贵型		
Engine Model发动机型号	SFG18(1.8L)	SFG15T(1.5T Turbo)	SFG15T(	1.5T Turbo)	SFG15T(1.	5T Turbo)	SFG18	SFG18	SFG18	SFG18		
Gearbox Type变速器	5MT	CVT	6MT	CMT CVT		MT CVT 6MT		CVT	5MT	5MT	5MT	CVT
形式	JWII	OVI	OWIT	OVI	OWIT	041	215/60 R17	215/60 R17	215/60 R17	215/60 R17		
Tire and Wheel Hub轮 胎及轮毂	225/60 R17	Aluminum Hub 铝轮		luminum Hub 铝 轮	225/60 R17 AI 铝		Aluminum Hub铝 轮	Aluminum Hub 铝轮	Aluminum Hub 铝轮	Aluminum Hub 铝轮		
Daytime Running Lam p昼间行驶灯		•	è	•	•		_	•	•	•		
Moonroof天窗	•		•		•		<u> </u>	•	•	•		
Power Rearview Mirror 电动外后视镜	•		•		•	•	•	•				
Rearview Mirror Auto Fold 后视镜自动折叠		•	•		•		_	-	•	•		
Heated Rearview Mirr or后视镜加热		_		•		•		Č.	•	_	•	•
4-door Auto Up/Down Power Windows 四门 一键升降		=		•		•			● (主驾)	● (主驾)	● (主驾)	● (主驾)
Dual Makeup Mirrors 双化妆镜		•		•	•		•	•	•	•		
Audio System 音响系 统		n Multimedia System 英寸多媒体	Sy	10-inch Screen Multimedia System 10 英寸多媒体		System Multimedia System		System	7-inch HD Touch Screen 7寸可触摸 高清显示屏	7-inch HD Touch Screen 7寸可触摸高清显示 屏	7-inch HD Touch Screen 7寸可触摸高清显示 屏	7-inch HD Touch Screen 7寸可触摸高清显示 屏
A/C 空调	Dual; M	lanual 手动双蒸	Dual; Manual 手动双蒸		自动控制,HVAC 空调(带后 吹面,不带后蒸)		•	•	•	•		
Parking Brake驻车制 动器	Manual 手动	EPB 电子	EPB 电子		EPB 电子 EPB 电子		Manual手动	Manual手动	EPB电子	EPB电子		
Door Lamp门灯		•	•		•		•	•	•	•		
Reverse Camera/Video 倒车视频影像	•	•		•	•	•	•	•	•	•		

ZHENGZHOU DONGFENG MID-SOUTH ENTERPRISE CO.,LTD







# 东风风光系列-纯电动风光E3 Dongfeng Glory Series – Pure Electric Glory E3

东风风光E3作为其城市EV SUV,在NEDC条件下一次充电里程为400 km,完全可以满足城市交通和中短途出行需求。 智尚型E3配备了LIN OS 4.0系统,该系统具有通过APP进行远程启动和控制的功能。 此外,它还拥有10多种主动和被动安全设备。 智能E3将为用户带来环境友好的驾驶体验。

Dongfeng Glory E3 as its City EV SUV has one-charge mileage 400km in NEDC condition, fully matching city transportation and short&middle distance trip demand. Intelligent E3 is equipped with LIN OS 4.0 System owning remote start and control via APP. Also it has more than 10 active&passive safety equipments. Intelligent E3 will bring users environment friendly driving expereince.

## 主要技术参数 Main Technical Specifications

Length*Width*height(mm) 长*宽*高 (mm)	4385*1850*1650
Wheelbase (mm) 轴距 (mm)	2655
Front/Rear Tread (mm) 前/后 轮距 (mm)	1580 / 1582
Min. Ground Clearance (mm) 最小离地间隙 (mm)	180
Curb Weight (kg) 整备质量 ( mm)	1690
Passengers 座位数	5
Battery Type 电池形式	Nickel Cobalt Manganese Lithium Battery 镍钴锰锂电池
Battery Capcity (kWh)电池能量	52.56
Transmission Type 换挡形式	AT one gear 自动档
Motor Type 电机形式	Permanent magnet synchronous motor 永磁同步电机
Motor peak power (kW) 电机峰值功率(kw)	120
Motor peak torque (N・m) 电机最大扭矩(N.m)	300
Endurance Mileage after one time charging (km)一次充电后续航里程(km)	405
Max. Speed (km/h) 最高时速 (km/h)	155
Slow Charge Time (h) 慢充时间 (h)	Slow charge 8 hours 慢充8小时
Body Color 车身颜色	Blue, White and Red 蓝、白和红





# 东风小康系列-纯电动EC35,EC36 Dongfeng Well-being Series- Pure Electric Mini Van EC35 & EC36

### 主要技术参数 Main Technical Specifications

	EC35	EC36	
Purpose 用途	Cargo van 货运车	Passenger van 乘用车	
L*W*H (mm) 长*宽*高 (mm)	4500*1680*:	2000	
Wheel base(mm) 轴距 (mm)	3050		
Track (mm) 轮距 (mm)	1435/1435		
Curb weight (kg) 整备质量(kg)	1690		
G.V.W (kg) 总质量(kg)	2510		
0-50km/h acceleration	≤7\$		
0-100kW/h acceleration	≤28S		
Max speed (km/h)最高时速 (km/h)	105		
Seats 座位数	2/2+3	7~9	
Driving and Axle 驱动和桥			
Motor 电机	permanent magnet synchronous motor永磁同步电动机		
Cooling 冷却	water 水	<b>\( \rightarrow</b>	
Max/rated power (KW/rpm) 最 大功率/额定转速 (KW/rpm)	30/3000, 60/8500		
Max/rated torque(N.m)最大/ 额定扭矩 (N.m)	95.5 /191		
Axle ratio 桥速比	43:10		
Drive range (semi-loaidng, km) 行驶里程 (半载,km)	≥255		
Voltage ( V ) 电压 ( V)	320		
Battery capacity (kWh) 电池容	43		
Gear 换挡	AT		
Car charger 充电器	independent type, 6.6kw 独立式, 6.6KW		
DC-DC converters DC 转换器	1kw, with 0	CAN	
Plug and scoket 插座	According to international standard 按照国际标准 GBT 20234.1-2015 (General use) GBT 20234.2-2015 (AC slow charging interface) GBT 20234.2-2015 (交流慢充接口) GBT 20234.3-2015 (DC quick charging interface) GBT 20234.3-2015(直流快速充电接口) GBT 18487.1-2015 (general charging) GBT 18487.1 -2015(一般充电) 13Ah slow charging plug 13安慢充电插头		
STRUCTURE 结构			
BODY 车身	semi-loading ‡		
Driving system 驱动系统	rear drive 后驱动		
Front Suspension 前悬	Mc. Phersion		
Rear Suspension 后悬	5 leaf leaf spring, non-independent suspension type 5片弹簧,非独立悬挂型		
Brake 制动	fr. Disc, rear drum, mechanic hand brake 前盘后鼓,机械手制动		
Steering 转向	EPS		

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# 东风品牌重点推介车型 MAIN RECOMMENDED MODELS

OF DONGFENG VEHICLES



# 东风御风轻客 Dongfeng Yufeng Mini Van

东风御风国五核心优势在于其高效节油性能,新车搭载的发动机为日产ZD30柴油机,采用博世电控高压共轨技术,顶置双凸轮轴4气门,燃 油喷射压力高达1800bar,雾化效果更好,燃烧更充分,动力性能更强劲。

拥有东风汽车深厚的军工底蕴,汇聚全球领先科技,融合众家造车精髓,东风御风产品品质毋庸置疑。品质之上兼顾科技与人性更是东风御 风"和融创新,基准之上"的价值所在。

空间优势一直是东风御风倍受市场认可的一大亮点,东风御风拥有同类产品中最大的使用空间,地板离地高度仅55cm,配备超大尺寸侧滑门 和双后开门,座椅布置灵活多样。从短轴车型的8.11m3到加长轴车型的13.8m3,全面满足各类用户对于车辆的使用需求。

The core advantage of Dongfeng Yufeng Euro V lies in its high efficiency and fuel-saving performance. The engine is a Nissan ZD30 diesel engine, using Bosch electronically controlled high-pressure common rail technology, overhead dual camshaft 4 valves, fuel injection pressure up to 1800bar, and more atomizing effect Well, the combustion is more full and the power performance is more powerful.

It owns Dongfeng Motor's deep military industry heritage, bringing together the world's leading technology, and integrating the essence of car construction, Dongfeng Yufeng's product quality is undoubted. Taking both quality and science and humanity into consideration is the value of Dongfeng Yufeng's "harmonious innovation, above the benchmark".

The space advantage has always been a highlight of Dongfeng Yufeng's market acceptance. Dongfeng Yufeng has the largest use space from same products. The floor is only 55cm above the ground. It is equipped with oversized side sliding doors and double rear opening doors. The seat layout is flexible and diverse. From 8.11m3 of short-wheel base to 13.8m3 of long-wheel base models, it fully meets the needs of various users for vehicle use.

#### 主要技术参数 Main Technical Specifications

Type 车型	Short Wheel Base mid. Top 短轴 中顶	Mid. Wheel Base mid. Top 中轴中顶	Mid. Wheel Base High Top 中轴高顶	Long Wheel Base High Top 长轴高顶
Model 型묵	K12-001	K11-001	K13-001	K14-001
No. of Seat (include driver) 座椅数(含司机)	12	15	15	17
Length(mm) 长 ( mm)	5000	5750	5750	6350
Width(mm) 宽(mm)	2036	2036	2036	2036
Height(mm) 高 (mm)	2375	2375	2590	2590
Inner Length(mm) 内长 ( mm)	2560	3310	3310	3910
Inner Width(mm) 内宽 ( mm)	1770	1770	1770	1770
Inner Height(mm) 内高 ( mm)	1710	1710	1925	1925
Wheel Base(mm)轴距 ( mm)	3100	3610	3610	4210
Wheel Tread (mm) 轮距 (mm)	1734/1728	1734/1728	1734/1728	1734/1728
F/R Overhang(mm) 前/后 悬 (mm)	915/985	915/1225	915/1225	915/1225
Min. turning diameter (m) 最小转弯直径 ( m )	13.5	13.5	13.5	15.5
Curb Weight(kg) 整备质量 (kg)	2290	2465	2550	2620
GVW(kg) 总重量 (kg)	3300	3650	3750	4000
Max. Speed(km/h) 最高时速 (km/h)	150	148	143	142
Tire 轮胎	215/75 R16	215/75 R16	215/75 R16	215/75 R16
Engine 发动机	ZD30H14-3N1	ZD30H14-3D/3N	ZD30H14-3D/3N	ZD30H14-3D/3N
Max. Power(kW/rpm) 最大功率 ( kw/rpm)	100/3600			
Max. Torque(Nm/rpm) 最大扭矩 (Nm/rpm)	280/1800-3000			
Displacement (L) 排放 (L)	2.953			
Transmission 变速箱		61	MT	





## 东风客车EQ6800 东风Coach Bus EQ6800

#### 主要技术参数 Main Technical Specifications

总长 ( mm) Length (mm)	8040		
总宽 ( mm) Width (mm)	2480		
总高(mm) Height (mm) (with A.C)	3330		
轴距 ( mm) Wheel base (mm)	3800		
前悬/后悬 ( mm) Front/rear Overhang (mm)	1780/2460		
接近角/离去角(°)Approaching/Departure angle (°)	12/10		
重质量 ( kg) G.V.W (kg)	11000		
座位数 Seat capacity	33+1+1		
最高车速(km/h) Max. speed (km/h)	100		
行礼箱体积 (m3) Volume of rear luggage compartment (m3)	2.8		
发动机型号 Engine model	YC4G180-40		
发动机生产厂 Engine manufacturer	Yuchai 玉柴		
位置/燃油 Position/fuel	Rear settled/ diesel 后置/ 柴油		
发动机形式 Engine Type	六缸,涡轮增压,水冷 Six cylinders, turbocharged, inter-cooling		
额定输出功率 Rated output (kw)	133		
最大扭矩(N.m) Max. torque (N.m)	650		
排量 ( L) Displacement(L)	6.7		
排放标准 Emission standard	欧五 Euro-IV		

ZHENGZHOU DONGFENG MID-SOUTH ENTERPRISE CO.,LTD

## 东风品牌重点推介车型 MAIN RECOMMENDED MODELS

OF DONGFENG VEHICLES







# 东风公交车 东风City Bus

#### 主要技术参数 Main Technical Specifications

客车型号	Bus Model	EQ6105	
外形(mm)	Dimension (mm.)	10490*2500*3340	
整各质量 (kg)	Curb weight (kg)	10400	
总质量 ( kg)	G.V.W (kg)	16000	
车身结构	Body Structure	非承载式 separate frame construction	
座位数	Number of seats	85/20-41	
轴距 (mm)	Wheel base (mm)	5000	
轴荷 ( kg)	Alxe (kg)	5500/10500	
前/后 轮距 ( mm)	F/R Tread (mm)	2060/1860	
接近角/高去角(*)	App/Dep angle (" )	9/8"	
前悬/后悬(mm)	Front/Rear Overhang (mm)	2380/3110	
轮胎	Tyre	11R22.5-16PR	
发动机型号	Engine Model	WP6NG240E50	
功率 (kw)	Power (kw)	176	
燃料种类	Fuel type	CNG	
发动机位置	Engine Position	后置Pear	
最高车速(km/h)	Max speed (km/h)	69	
制动系统	Braking system	双国路气压制动 Dual circuit pneumatic braking	
南合器	Clutch	单片干式Φ395mm,液压远距离操纵,气助力 Single plate, dry type, disaphragm, hydraulic operation, power assistant	
空调系统	Air-conditioning system	頂置空调,32KW Top-mounted Single System 32KW	
视听系统	Audiovisual System	MP3收放机 Radio and tape player	

我公司为您提供配套驾驶室、康明斯和玉柴发动机整机、法士特和采埃浮变速箱整机及其零配件。

Our company also supply all kinds of cabin, Cummins and Yuchai engine, FAST and ZF gearbox and other spare

#### 东风车型常用发动机 Engine for Dongfeng Vehicle



康明斯4缸发动机



康明斯6缸发动机 Four cylinder Cummins engine Six cylinder Cummins engine



Four cylinder Yuchai engine



Six cylinder Yuchai engine

#### 东风车型常用变速箱 Gearbox for Dongfeng Vehicle



法士特9档变速箱 9 gears FAST gearbox



法士特12档变速箱 12 gears FAST gearbox



采埃浮9档变速箱 9 gears ZF gearbox



采埃浮12档变速箱 12 gears ZF gearbox

#### 其它零部件 Other Spare Parts

















本厂产品随技术进步不断改进。样本所列参数和结构特性与实物差异之处订货说明

Our products will be continue usly improved with the prograding of the technique, so please indicate the difference between the listed parameters in the sample sheet and structure features and the objects when ordering.



在稳固国内市场的同时, 东风商用车公司不断开拓海外市场。

东风商用车公司提出了"打造具有国际魅力的东风商用车公司"的目标。

海外事业部为此制定四层次市场开拓计划:巩固第一批战略市场,开拓第二批战略市场,培育潜力市场,关注机遇市场。经过不懈努力,东风商用车公司在巩固战略市场的同时,

秘鲁、沙特、阿尔及利亚三个新开发市场已经形成销量。

目前,东风商用车公司已经形成市场、销售、服务铁三角的市场开拓模式,

市场开拓正从传统市场向更广阔的新兴市场扩展。

未来5年,东风商用车公司将锁定"中国第一、世界前三"的新航标,在新的征程中着力提升三大能力: 驾驭市场能力、效率提升能力、价值提升能力,并从质量和品牌战略、技术领先、专业化运输方案、

国际化等四个方面寻求突破。

While stabilizing the domestic market share, the company is also expanding in the international market putting forward the strategy target "Coin an internationally attractive Dongfeng".

The oversea department has mapped out the oversea marketing plan: stabilize first strategic markets, develop the second strategic market, foster potential markets, watch opportunity market. Through unremitting efforts, the company has entered the markets of Peru, KSA and Algeria while stabilizing the strategic market in the mean while.

Up to now, the company has formed a marketing development pattern, i.g. the iron triangle of market, selling and service. And the market development is shifting from traditional ones to even broader emerging ones. In the coming 5 years, the company will keep the eyes on the new target of "No.1 in China, top 3 in the world". In the future, the company will try all its efforts to enhance three capabilities: the capability of governing the market, the capability of promoting efficiency and the capability of enhancing value. We will also seek a breakthrough in 4 aspects: quality and brand ,technology, professional transportation schedule and internationalization.







When vehicle runs on the road, high efficiency is always the attention focus of the clients. High complete rate is one of the key factors that contribute to reducing operation cost, whereas high spare parts—supply—rate acts as another key that guarantee high complete rate. The company is planning to establish 10000 square meters spare parts center to better interpret the high complete rate of Dongfeng commercial vehicles.

For standing, we have marketing representatives and sales engineers specially responsible for Middle East markets covering UAE, KSA, Qatar, Kuwait, Oman, Bahrain, Yemen, Iraq, Iran, Syria, etc.

ZHENGZHOU DONGFENG MID SOUTH